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# **SUPPLY CHAIN PARTNERS: VIRGINIA MASON AND OWENS & MINOR (A)**




# INTRODUCTION

**The situation analysis of the Virginia Mason and Owens & Minor (O&M), focuses on a healthcare deliverer partner and a medical supplier partner for partnered supply chains. The Virginia Mason Medical Center, focused on the delivery of quality and cost efficiency in healthcare**

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# PAIN AREAS

**While conducting its operations Virginia Mason encountered severe problems in terms of increasing costs, inventory and delivery related issues. Like any principal supplier, O&M also encountered similar challenges of sustaining high efficiency levels while trying to cater to specific needs of health care facility.**

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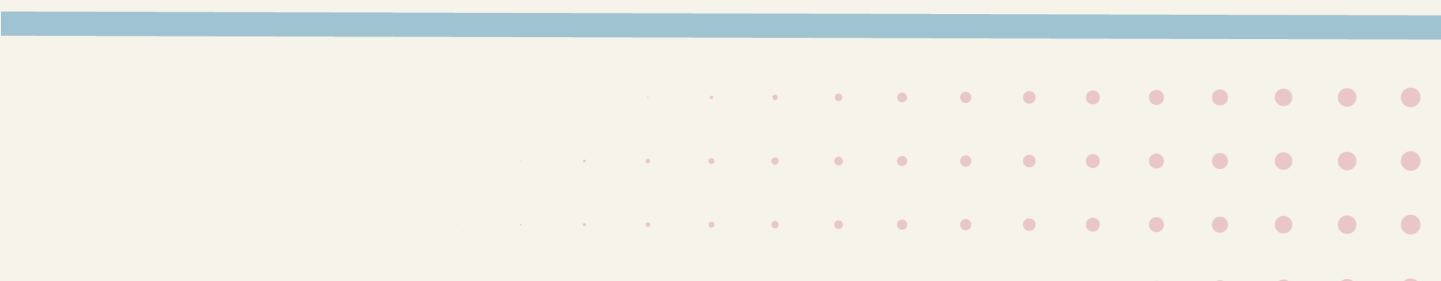
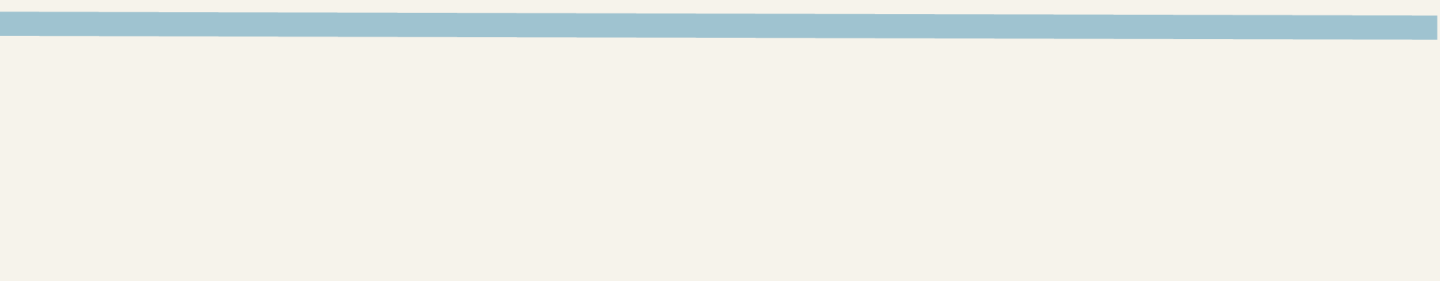
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# VMPS VIRGINIA


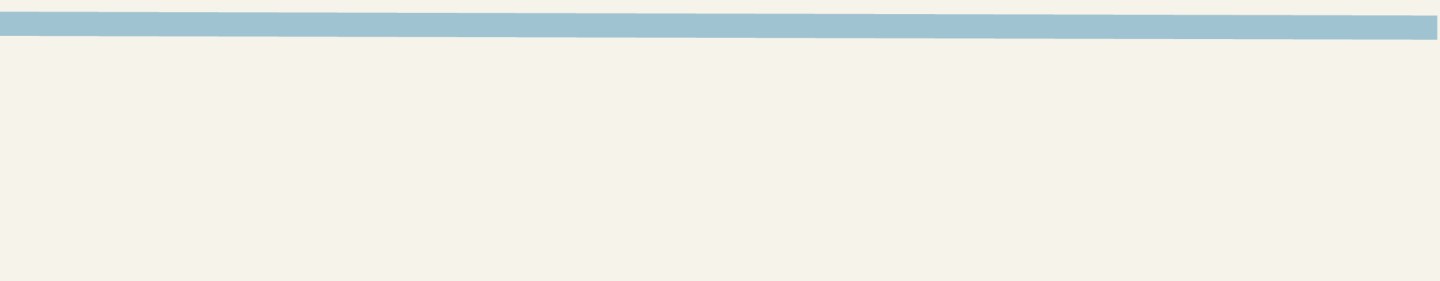
**VMPS Virginia Mason adopted its production system derived from Toyota Production System to reduce waste in healthcare, applying this to healthcare sector. The organization aimed at reducing the supply chain processes, as well as enhancing how deliveries are made by practicing lean principles.**





# CONCLUSION

**Virginia Mason and Owens & Minor partnership shows how change on the pricing strategies and the lean healthcare methodologies can cause dramatic change in the supply chain of healthcare. The findings of this research are that through fear of reciprocity, both parties received enhanced efficiency, low cost of treatment and high patients care outcomes.**





# RECOMMENDATION

**This case is just a sample partail case solution. Please place the order on the website to order your own orignally done case solution.**

**Resource: Visit [thecasesolution.com](https://thecasesolution.com) for detailed analysis and more case studies.**

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