

### NORTHWEST SECURITY SERVICES CASE

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### INTRODUCTION

This paper works to fit the <u>Northwest Security</u> **Services case** into operational and managerial strategic themes of a security firm. This company offers security services to different sectors, but it faces some problems that concern staff, organization, and customers.

### MAIN CONCERNS

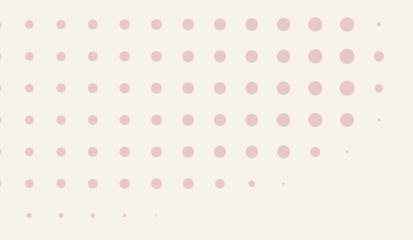
Some of them are mentioned as follows: One major concerns raised in the case is that of a very high level of security personnel turnover. Keeping your employees is a critical success factor in the security business for the following reasons

# **SYSTEMATIC WORKOUT**

Furthermore the company should enhance a systematic workout program for all the security personnels. That is why companies should seek to liberate service delivery processes and always assess their workers' performance as a way of ensuring the firm's service standards and the frequency of client complaints are not a reflection of low staff service delivery.

#### CONCLUSION

This case covers such aspects of the security business as operation management and how to manage the personnel of a security company. If one looks to address these issues, the company can do a better job of meeting client needs and thereby enhance its service quality and profitability over the long haul.



## RECOMMENDATION

This is just a sample partial case solution. Please place the order on the website to order your own originally done case solution.

**Resource: visit thecasesolution.com** for detailed analysis and more case studies.

