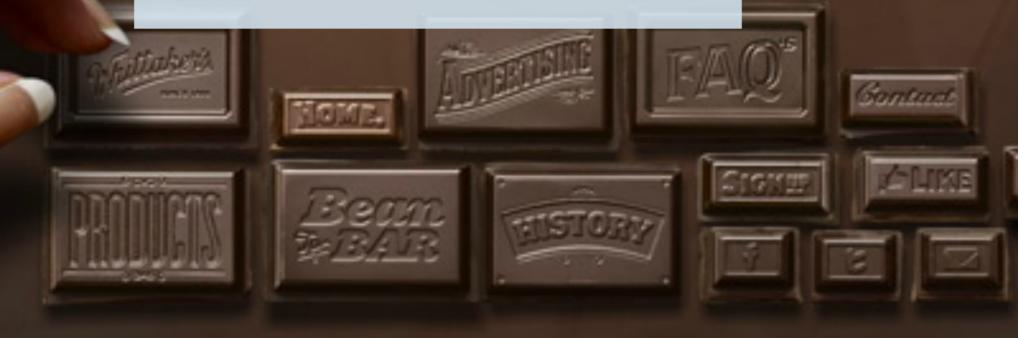




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THECASESOLUTION.COM





Whittakeris Chocolate

What issue has your innovation addressed?



HAD THE MONOPOLY SO Whittakers



DEGIDED

END IT AND GIVE THE CUSTOMERS A CHOICE.

WITH THE MONOPOLY COULD CHOOSE



THEIR OWN PRICES BUT WITH THE COMPETITION OF



THE PRICES WERE FORCED TO BE FAIRER.

How has the innovation improved what people can do?

WITH THE INVENTION OF WILLIAM PEOPLE COULD GHOOSE THEIR BRAND OF CHOCOLATE AND HAVE MORE VARIETY IN THE FLAVOURS. THEY CAN ALSO CHOOSE HOW MUCH MONEY TO SPEND AS BOTH BRANDS HAVE DIFFERENT SALE TIMES WHEN THEIR CHOCOLATE IS ON A SPECIAL.









How has the innovation improved over time?

JAMES HENRY WHITTAKER, THE FOUNDER OF Whittak FIRST GOT A TASTE FOR CHOCOLATE IN ENGLAND AT THE YOUNG AGE OF 14. WHEN HE RETURNED TO NEW zealand in **Line of the Started Greating his own** CHOCOLATE THEN SOLD IT DOOR TO DOOR. IN DECEMBER HIS TWO SONS, RONALD AND JAMES JOINED HIM IN PARTNERSHIP AND BEGAME J.H Whittaker and Sons.



1936 Management & Staff



THE VERY SMALL STAFF OF MEDICAL HAS GROWN AND SO HAS THEIR BUSINESS. THE THIRD GENERATION, ANDREW AND BRIAN HAVE NOW PASSED ONTO FOURTH GENERATION WHITTAKERS; MATT AND HOLLY.

How has the innovation been developed to suit the situation?



TAKES SUGGESTIONS FROM THE

PUBLIC AS TO WHAT FLAVOURS THEY
WOULD LIKE AS WELL AS FLAVOURS THAT
ARE POPULAR IN OTHER COUNTRIES. THEY

ALSO SPONSOR CHARITIES AND USE THEIR CHOCOLATE

to raise money and awareness for that specific

CHARITY.









FIVE YR12 STUDENTS FROM
SAMUEL MARSDEN GOLLEGE
GAME UP WITH THE IDEA OF
'PINK GHOGOLATE' TO RAISE
MONEY FOR THE BREAST GANGER
FOUNDATION. WITH 20 GENTS

from each block going towards the breast cancer foundation the girls hoped to sell 5000 blocks. Whitekers liked the idea so much that they took the white raspberry block into their

LINE. EACH OF THE GIRLS HAD A PERSONAL CONNECTION WITH BREAST CANCER WHICH MADE THIS GENIUS IDEA EVEN BETTER.

"We thought 'pink chocolate' was genius. Every female loves pink, to treat themselves and to know they're giving something back."



