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## **Valuation of AirThread Connections**

**Alex Ho Ivan Ng Ata Naemi Keith Ellis**



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# Introduction

## American Cable Company

**Video**



**Internet**



**Telephone**



# Introduction

## Acquisition of AirThread

Wireless



Synergy



# Executive Summary

**Rational behind acquisition**

**Bundle Service**



**Backhaul cost savings**



**Business User  
&  
Increase utilization of  
fiber optics**



# Valuation Approach

## Step 4: Terminal Value

$$\text{Terminal Value} = \frac{(1 + g)FCF_{2012}}{r_{WACC} - g}$$

## Growth rate:

$$g = \text{RoC} \times \text{Reinvestment rate}$$

$$\text{RoC} = \frac{\text{LD} + E - \text{Minority Interest}}{\text{Earnings Before Interest}}$$

$$\text{Reinvestment rate} = \frac{\text{CapEx} + \text{Working Capital}}{\text{FCF}_{2012} + \text{FCF}_{2013}}$$

Step 5:  
PV of Nonoperating Assets  
Step 6: Minority Discount

## Step 1: AirThread's WACC

| Component   | Value | Weight | Weighted Cost |
|-------------|-------|--------|---------------|
| Debt        | 100   | 0.33   | 3.3%          |
| Equity      | 200   | 0.67   | 5.5%          |
| <b>WACC</b> |       |        | <b>4.4%</b>   |

1. Considering AirThread fully financed through equity

2. Calculate cost of equity using CAPM  
 $\beta = 0.85$ ;  $R_f = 4.25\%$ ; Risk premium = 5%

3. Weighted average cost of capital (WACC) is calculated

$$r_{WACC} = \frac{D}{D+E} r_D (1 - \tau_c) + \frac{E}{D+E} r_E$$

$r_{WACC} = 8.4\%$

## APV

- APV method
- 1. Determine unlevered free cash flow
- 2. Determine present value of unlevered free cash flow
- 3. Determine present value of tax shields
- 4. Add APV to unlevered free cash flow
- 5. Multiply by discount rate

Valuation done using APV

Did not use WACC because Debt/Equity Ratio changes

## Step 2: PV of unlevered FCFs

Determine unlevered Free Cash Flow  
 • Revenue, Expense Working Capital

$$FCF_t = \underbrace{(OR_t - CCA_t)}_{EBIT_t} (1 - t) + CCA_t - \Delta NWC_t - CAPEX_t$$

Present Value of Free Cash Flow  
 • Discount rate @  $r_{WACC} = 8.4\%$

## Step 3: PV of Tax Shields

$$PV(\text{interest payments tax shield}) = \tau_c D$$

(for perpetuity)

# APV

## APV method

1. AirThread's Weighted Average Cost of Capital (WACC)
2. Present value of unlevered Free Cash Flows (FCFs)
3. Present value of tax shields
4. Terminal value
5. PV of AirThread's Non-operating assets
6. Illiquidity discounting

## Valuation done using APV

**Did not use WACC because Debt/  
Equity Ratio changes**

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• R

$FCF_t =$

Present

• Disc

Step

PV (in

## **APV method**

- 1. AirThread's Weighted Average Cost of Capital (WACC)**
- 2. Present value of unlevered Free Cash Flows (FCFs)**
- 3. Present value of tax shields**
- 4. Terminal value**
- 5. PV of AirThread's Non-operating assets**
- 6. illiquidity discounting**