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Greg's Team

- UAE
- US
- India
- France



Shukran kteer  
Thank you  
Dhan'yavāda  
Merci



Questions?

# Managing a Global Team: *Sun Microsystems, Inc.*

**Greg's Team**

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Questions?

# Managing a Global Team: *Sun Microsystems, Inc.*

# Summary

- Intro and History of Sun MS
- 2009 case study
- Greg's Team (Four Countries)
  - Key Issues
  - Recommendations
  - Logic
- Conclusion



- Founded in 1982
- Sells computers, computer components, computer software, and IT services
- Open Work policy -> "Innovation is sparked when people were free to assemble, participate, and create"
- By 2007, Sun reached \$14billion in revenues & 35,000 employees in 47 different countries
- Eventually acquired by Oracle in 2010



#### Case Study

- Greg James -> global manager
- 45-person team

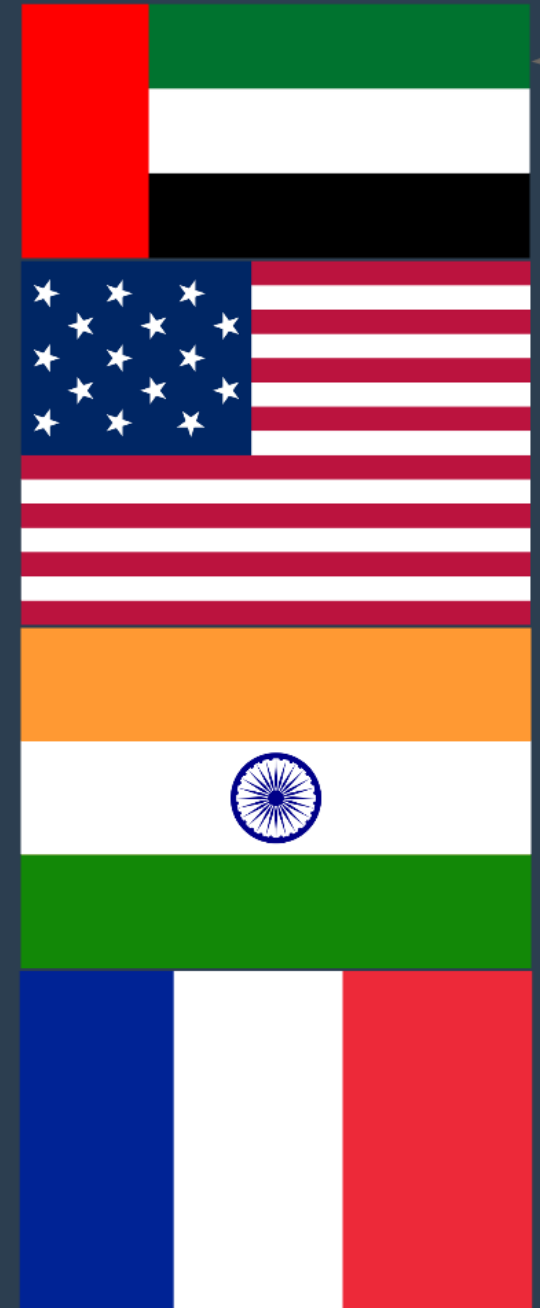
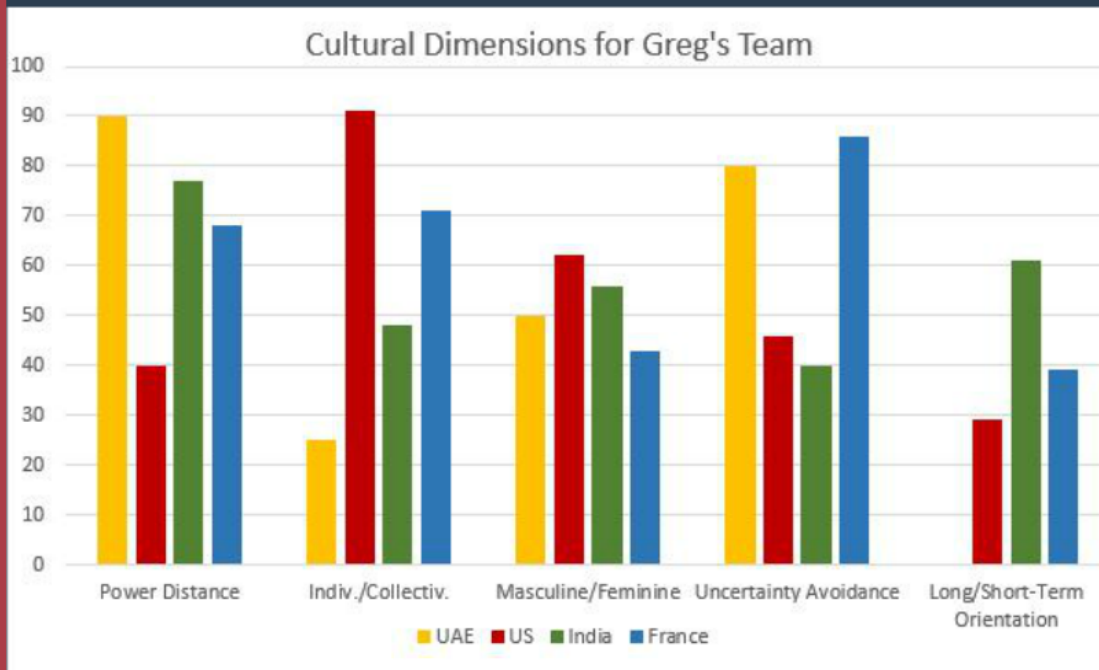


## *Case Study*

- Greg James -> global manager
- 45-person team
- Initial problem, client server went down
- Exposed pre-existing problems

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## Key Issues:

- lack of face to face
- Nervousness
- Missing deadlines
- cultural differences
- Internal Issue



**UAE**

# Our Recommendation:

- Training oversea
- Meet twice a year
- Human Resources
- Goal Setting

