



To grow or not to grow...

BCX Market



Short-Term Action Plan
3-3 Month Lag
Client Outreach



Purchased a Ball Mill
Investment of \$200,000
Additional Costs Associated (Subtotal) Costs \$20,000 - \$40,000

Lowest Capacity Station
Buy new
Each station would remain ready to work

Scharffen Berger is positioned for growth and possesses the space and demand.

Agenda: Process Line Improvements Financial Data Short-Term Recommendations

Finances

Adding the New Ball Mill

Insurance in Shipping

Tempering and Molding (Re)Tempering

Key Area of Concern

Finding the Right Outsources

Purchase a New Melanger

Capacity

Design



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Thecasesolution.com

NET WT 3 OZ (85g)





**SCHARFFEN
BERGER®**

CHOCOLATE MAKER

Founded in 1996

Gourmet Chocolate Producer





From BEANS

96

lucer



To BAR

SCHARFFEN BERGER

CHOCOLATE MAKER, INC.

914 HEINZ AVENUE

Factory

Cool environment needed for chocolate making

Facility will allow for a fivefold increase in production

Manage all steps of the process in-house



Cool environment needed
for chocolate making