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MKTG505

Leadership is an ART

October 22, 2014

Phillip Vinson & Bob Wojcik

"Thoughtful, personal, human, persuesive . . . Give at a daughter, son, of Farture 500 chairmen.

They should bless you for yours to come." — Tem Peters.

MAX DE PREE

LEADERSHIP IS AN ART

New Foreword by the Author

Agenda

Max DePree
Herman Miller Furniture Company
The Scanlon Theory
Framework of Leadership
Social Implications & Building Culture
Practical Implications
Summary

Leadership is:

"Liberating people to do what is required of them in the most effective and humane way possible."



Max DePree

- Born October 28, 1924
- Businessman and American Writer
- Son of founder of Herman Miller Furniture Company
- Former President/CEO of the company
- Many of his other writings focus on philanthropy and non-profit work

• Herman Miller

- Based in Zeeland, Michigan
- "Most Admired Companies" 18 years in a row. (Fortune Magazine)
- 41% annual growth over 10 year period
- 7th on Fortune 500 for Total Return to Investors
- Highest productivity by employees (net income per employee)
- Spends most vs. competitors on R&D (2 to 1)
- Known for innovation in office furniture
- All employees with at least one year of service are share holders
- Around here, "....workers act as if they own the place..."