



## Traits of a Leader

- has ability
- simple plan
- presence

## What is a Leader?

"A leader is a person who has a vision, a drive and a commitment to achieve that vision, and the skills to make it happen. (F. John Reh)

## What is a Innovativ?

"A Manager is a person who helps others get more done. (F. John Reh)

# Innavative And Reactive Leadership



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- a people person
- is positive

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Management is based more on written communication, while leadership is based more on verbal communication.

If management is reactive, leadership is proactive.

While management assesses individuals primarily by their name, past records, present and previous capabilities, and motivation to produce, leadership primarily looks for things that will be successful, i.e., it deals with future and the performance of people if plans developed to help succeed.

**A Innovative helps people by:**

- motivating them
- providing directions
- making sure they are working together toward a common goal
- removing roadblocks and
- providing feedback.

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# Difference between Innovative And Reaction and Leadership

While managers lay down the structure and delegates authority and responsibility, leaders provides direction by developing the organizational vision and communicating it to the employees and inspiring them to achieve it.

While management involves planning, organizing and controlling; leadership is part of directing function. Leaders focus on building relationships, motivating and inspiring.

While a leader gets his authority from his followers, a manager gets his authority by virtue of his position in the organization.

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