

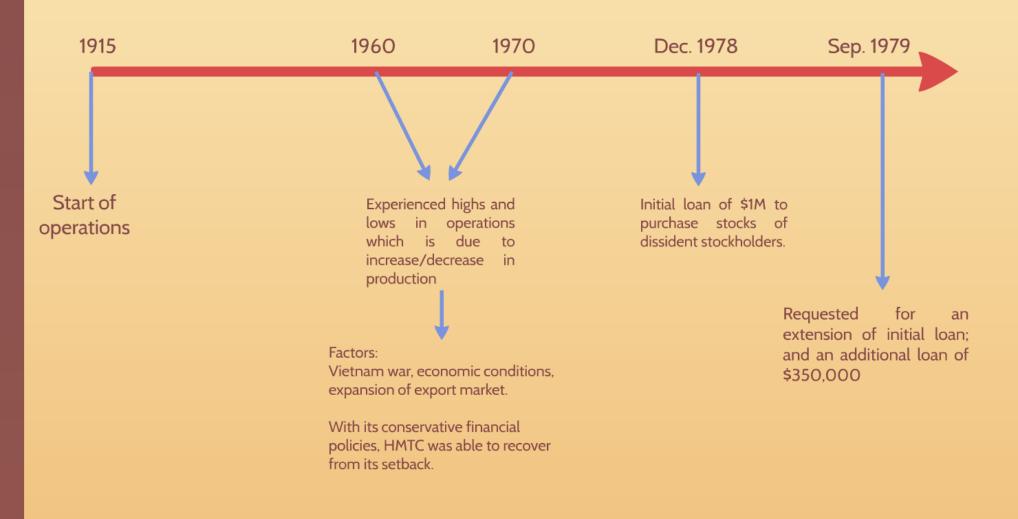
Hampton Machine Tool Company

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Background

- Operations started in 1915;
- Manufactures machine tools;
- Caters to the military aircraft manufacturers and automobile manufacturers within the St. Louis vicinity;
- Company's highs and lows: affected by decrease and increase of production brought by multiple economic factors
- In December 1978, the President of HMTC, Benjamin Cowins, requested St. Louis National Bank for a loan of \$1M to purchase stocks of dissident stockholders.
 - Terms of loan:
 - Interest: 1.5% to be paid monthly
 - Principal: to be paid on September 1979

- Mr. Jerry Eckwood, Vice President of St. Louis National Bank, granted the loan for the ff. reasons:
 - HMTC's submission of projected sales and forecasted FS
 - HMTC's credibility as a depositor of the Bank
 - Mr. Cowin's good reputation and credibility in the business community
- In September 1979, HMTC requested for an extension of payment of the initial loan to Dec. 1979; and
- An additional loan of \$350,000.
 - Needed at the end of October
 - Interest: 1.5% to be paid monthly
 - Principal: to be paid on December 1979, along with the initial loan.
- HMTC has no existing debt for the past 10 years on its balance sheet prior to the said loan



Problem definition

Should Mr. Eckwood ACCEPT or REJECT Mr. Cowin's request of payment extension on the original loan, as well as the request for an additional loan of \$350,000?

Analysis

- Analysis on the point of view of the creditor
- Decision should be made by the end of the October, upon maturity date of the existing loan.
- Assessment of the borrower's ability to repay the loan upon maturity date:
 - Pro-forma Financial Statements
 - Cash Budgets
 - Profitability ratios
 - Liqiudity and leverage ratios

Projected Cash Budget

- The following assumptions were used in preparing the cash budget:
 - All outstanding balance in the prior year's accounts receivable will be collected net 30 days credit terms.
 - Purchases are settled net 30 days credit terms
 - Taxes amounting to P180,000 are paid on September and December
 - Unless otherwise stated, other operating expenses shall remain constant for the subsequent months