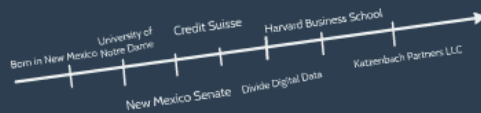


Tim Keller Harvard Case Solution & Analysis

Introduction

- Managed Digital Divide Data (DDD)
- Attended Harvard Business School (HBS)
 - Political Economy and Business Development
- Took classes on politics at Kennedy School
- Joined Katzenbach Partners LLC



Should Tim Keller attend the meeting?

Keller's model is going to be used in a meeting, which is held on the same weekend as a big game he has tickets to. He was not invited to the meeting and Kurtzman mentioned his presence was not needed.

Yes

- Willingness to learn
- HBS model
- No one said 'NO'
- Kept in the loop
- Recognition

No

- Clash with family
- Break needed?
- Can he even contribute?

Decision 1

Tim Keller's Dilemma

Decision 1: Should Tim Keller attend the meeting?

Decision 2: Should Tim Keller remain at Katzenbach Partners LLC?

Decision 3: Is management consulting the right industry for Tim Keller?

Should Keller stay in management consulting?

Looking at Tim Keller's passion and goals, does he make a perfect fit to succeed in management consulting?

Yes

- Opportunity in this industry
- Aligns with same and past education
- Education in business management

No

- Requires understanding of different industries
- Added experience
- Control of others
- Consulting VS. Production
- Life Vision

Decision 3

Should he remain at Katzenbach?

The several problems and conflicts he encounters in his first project raises concerns whether KLP is the right company for him.

Yes

- Small firm to make impact
- Big enough for stability
- Problems faced were due to career adjustment period (Abnormal VS Inherent)

No

- Case of inherent problems he has with the firm
- Culture was different from what he expected
- Mentorship
- Lack of respect

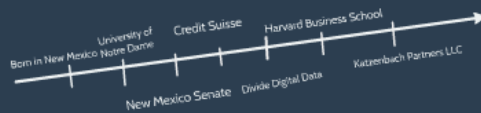
Decision 2

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No

- Work with Kurtzman
- Break needed?
- Can he even contribute?

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- Lack of respect

Decision 2

Should Keller stay in management consulting?

Looking at Tim Keller's passion and goals, does he make a perfect fit to succeed in management consulting?

Yes

- Opportunity in this industry
- Aligns with same and past skills
- Good match business management

No

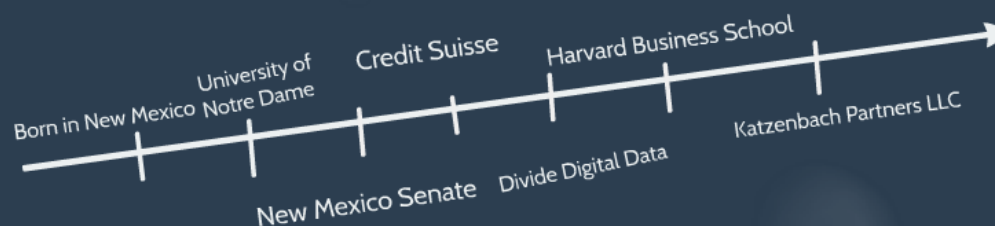
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- Added expenses
- Control of others
- Consulting VS Production
- Life Vision

Decision 3

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Yes

- Willingness to learn
- *HIS* model
- No one said 'NO'
- Kept in the loop
- Recognition

No

- Work relationships
- Break needed?
- Can he even contribute?

Decision 1





No

- Work relationships
- Break needed?
- Can he even contribute?

Yes

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- *HIS* model
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