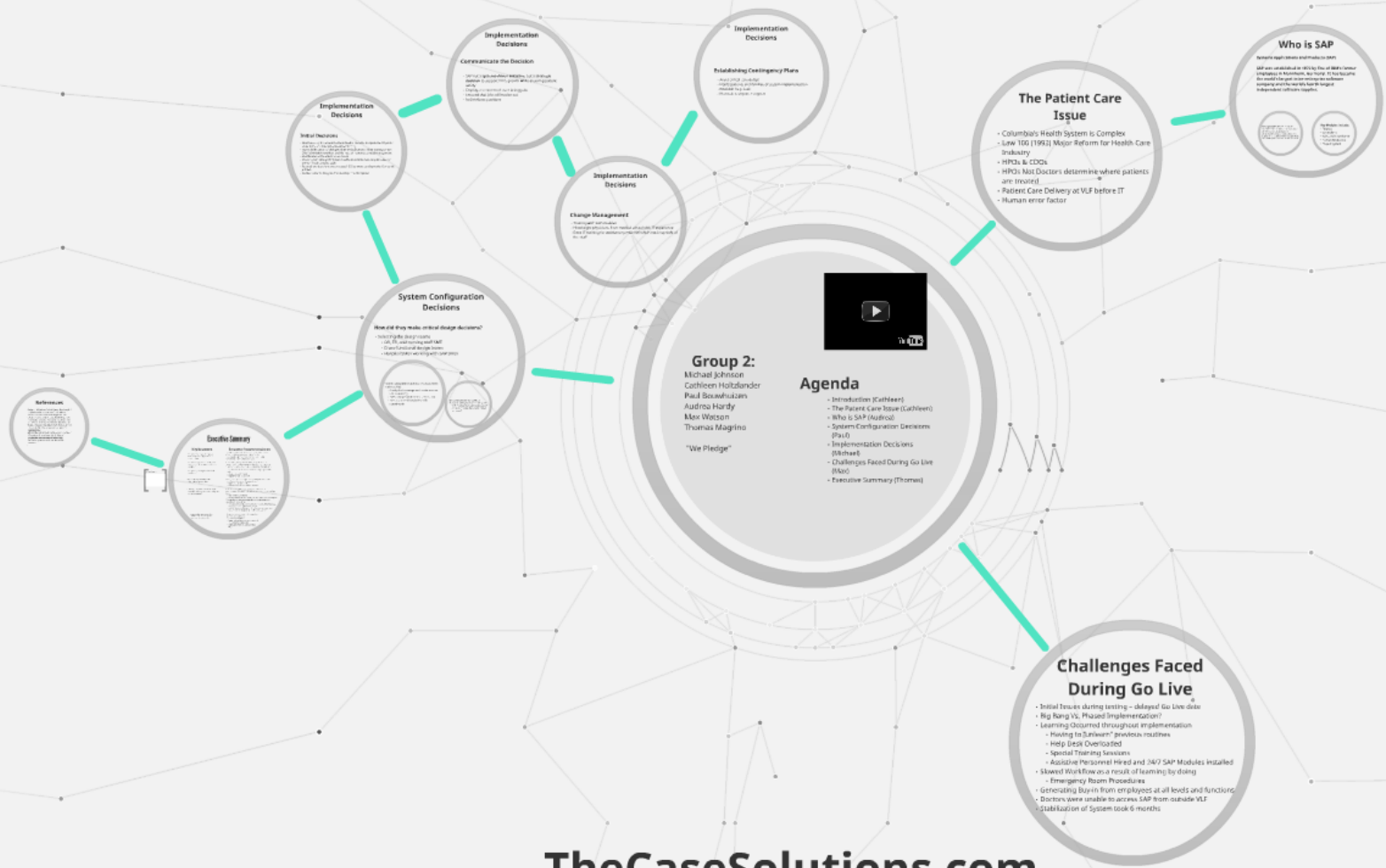
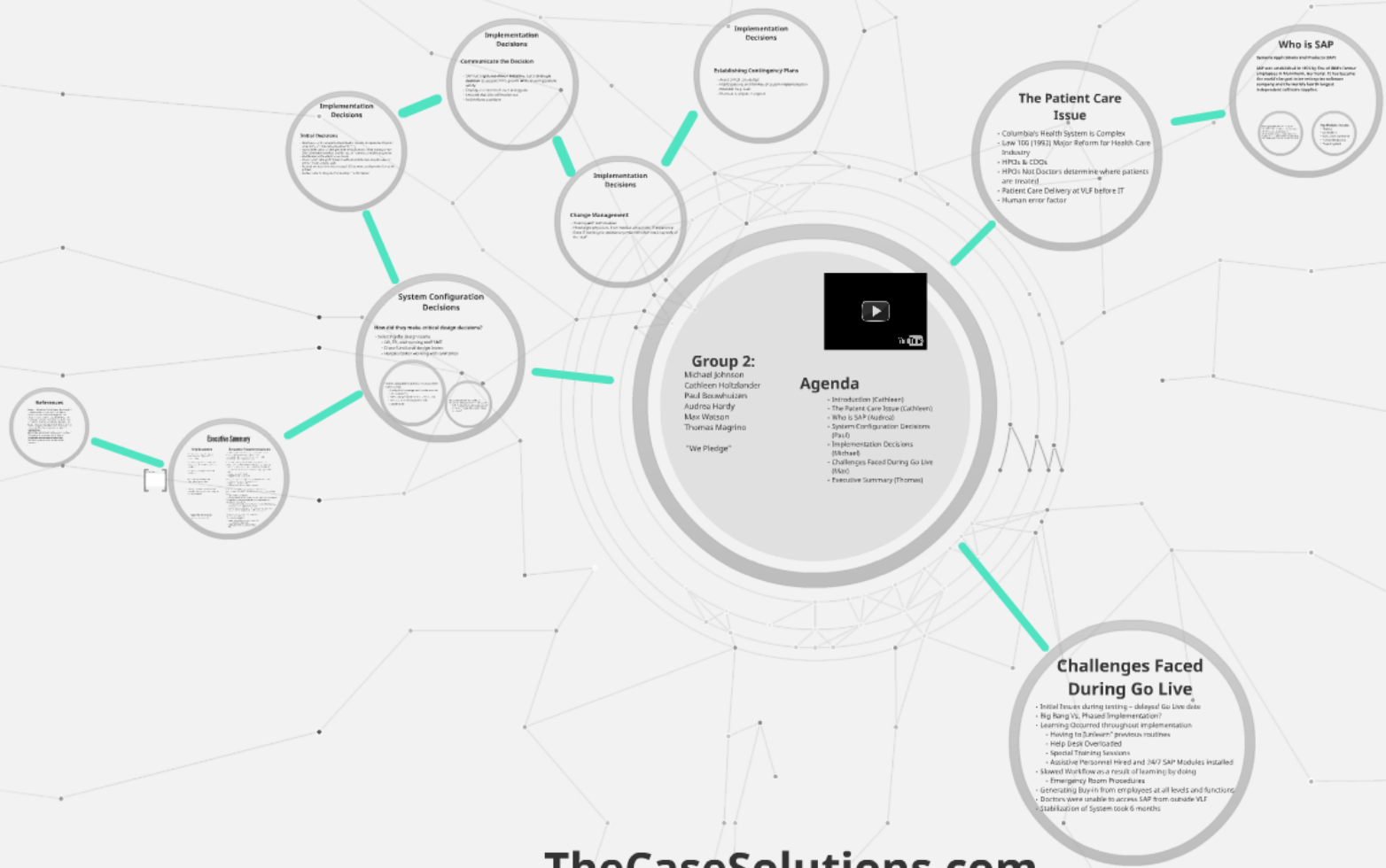


# Surviving SAP Implementation in a Hospital Harvard Case Solution & Analysis



# Surviving SAP Implementation in a Hospital Harvard Case Solution & Analysis



- Training with SAP modules
- Hired eight physicians from medical school with IT experience
- Extra IT training for assistance personnel which made up 60% of the staff



## Group 2:

Michael Johnson  
Cathleen Holtzlander  
Paul Bouwhuizen  
Audrea Hardy  
Max Watson  
Thomas Magrino

"We Pledge"

## Agenda

- Introduction (Cathleen)
- The Patent Care Issue (Cathleen)
- Who is SAP (Audrea)
- System Configuration Decisions (Paul)
- Implementation Decisions (Michael)
- Challenges Faced During Go Live (Max)
- Executive Summary (Thomas)

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You **Tube**

# The Patient Care Issue

- Columbia's Health System is Complex
- Law 100 (1993) Major Reform for Health Care Industry
- HPOs & CDOs
- HPOs Not Doctors determine where patients are treated
- Patient Care Delivery at VLF before IT
- Human error factor

# Who is SAP

## Systems Applications and Products (SAP)

SAP was established in 1972 by five of IBM's former employees in Mannheim, Germany. It has become the world's largest inter-enterprise software company and the world's fourth largest independent software supplier.

**The original SAP** idea was to provide customers with the ability to interact with a common corporate database for comprehensive range of applications. This application is used to run many corporations such as IBM, Microsoft and now in Hospitals.

### Key Modules include:

- Finance
- Controlling
- Sales and Distribution
- Human Resources
- Project System