Calaveras
Vineyards
Harvard Case
Solution &
Analysis



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Calaveras Winery

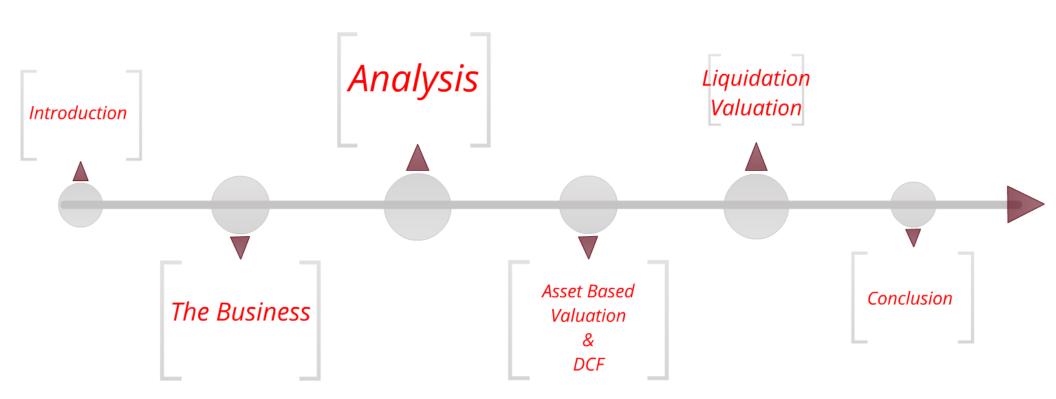
Presented by...

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The Problem

Senior Vice President, Anne Clemens of Golden-Gate Capital, is contemplating an investment proposal for lending \$4.5 million dollars to Calaveras. In order to decide whether to agree to the proposal or not, Clemens needs to determine the estimated worth of Calaveras Vineyards and whether or not the senior financing proposal is an attractive deal to partake in.

