

The Story of Samsung Harvard Case Solution Analysis



SAMSUNG

Apple V. Samsung



Patent war iOS V. Android

- WHY?
- Apple did not want Samsung to enter the U.S. market
- It delayed Samsung's entry
- - Pinch to Zoom
 - Shape
 - Auto Complete
 - Slide to unlock

Counter-suit

- Samsung sued Apple because Apple used them
- Samsung claimed Apple violated their patents on:
 - Image storage
 - Video capture
 - Congestion
 - Data transmission

Results

- Unclear if money, or compensation, was awarded.
- Both sides violated some patents.
- Neither was awarded enough to justify the cost.

Analysis

- Neither really won the suits
- Lawyers were the true winners
- Inevitable because monopoly will delay tech.

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Contents

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- History of Samsung
 - Major Customers
 - Marketing
 - Apple v. Samsung (Patent War)



SAMSUNG

Founded in 1938

Founder: Lee Byung-Chul

Headquarters: Samsung town, Seoul, South Korea

Industry: Conglomerate

Subsidiaries: 59 unlisted & 19 listed companies



1938

Lee Byung-chul founded
a small trading company
with four employees



1950

When the Korean War
broke out, he moved to
Busan or Pusan and
refinery



1950-1958

**Lee founded the
largest woolen mill
company in the
country**

