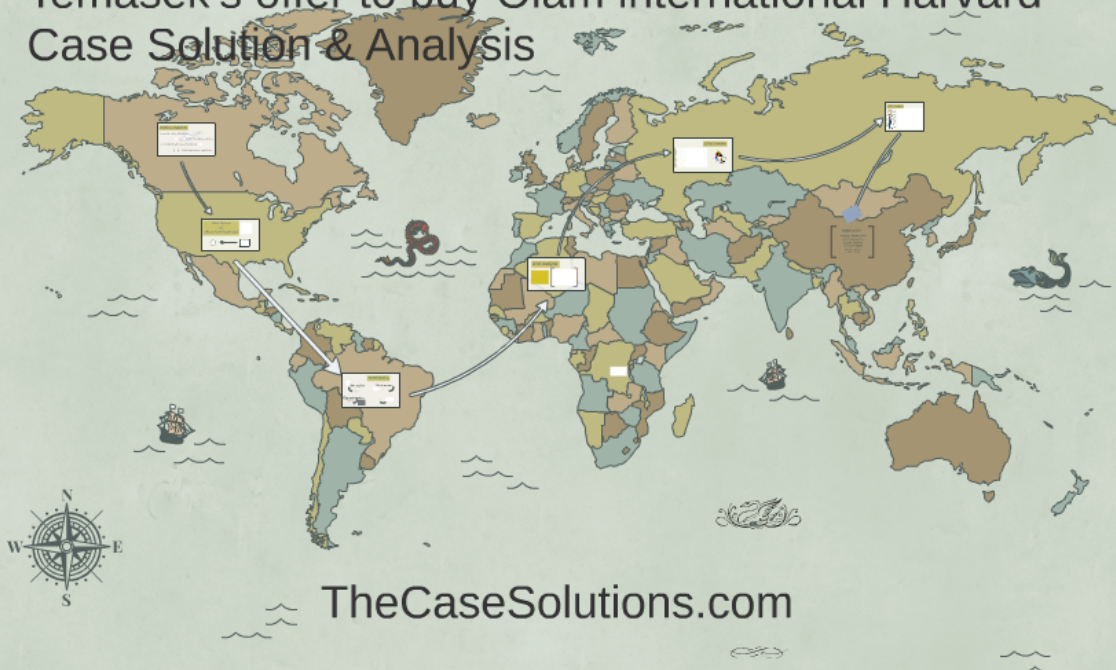
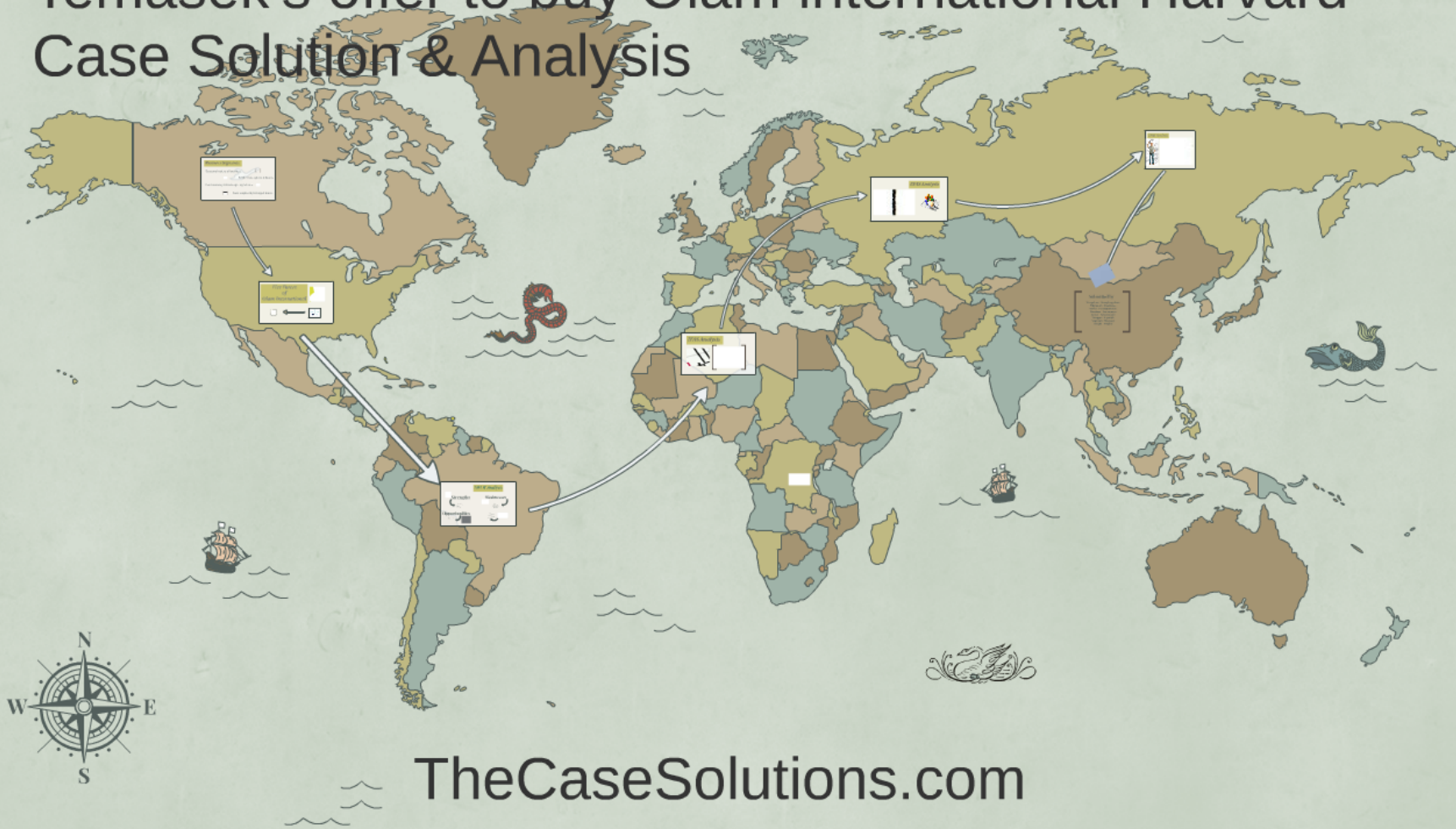


Temasek's offer to buy Olam international Harvard Case Solution & Analysis



TheCaseSolutions.com

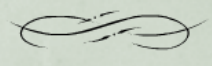
Temasek's offer to buy Olam international Harvard Case Solution & Analysis



TheCaseSolutions.com



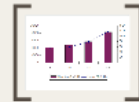
eSolutions.com





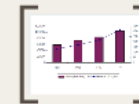
Business Segments

Seasonal nature of business.



Edible nuts, spices & beans.

Confectionery & beverage ingredients.



Food staples & packaged foods.

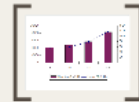
Business segments:	Product offering:	Revenue contribution (FY08)	Net contribution margin
Edible Nuts, Spices & Beans	Cashew, peanuts, other edible nuts, sesame, spices, beans	14%	11%
Confectionery & Beverage Ingredients	Cocoa, coffee, sheanuts	39%	4%
Food staples & Packaged Foods	Dairy products, packaged foods, rice, wheat, barley, canola, palm, sugar	25%	5%
Fiber & Wood Products	Cotton, wood products, rubber	21%	8%





Business Segments

Seasonal nature of business.

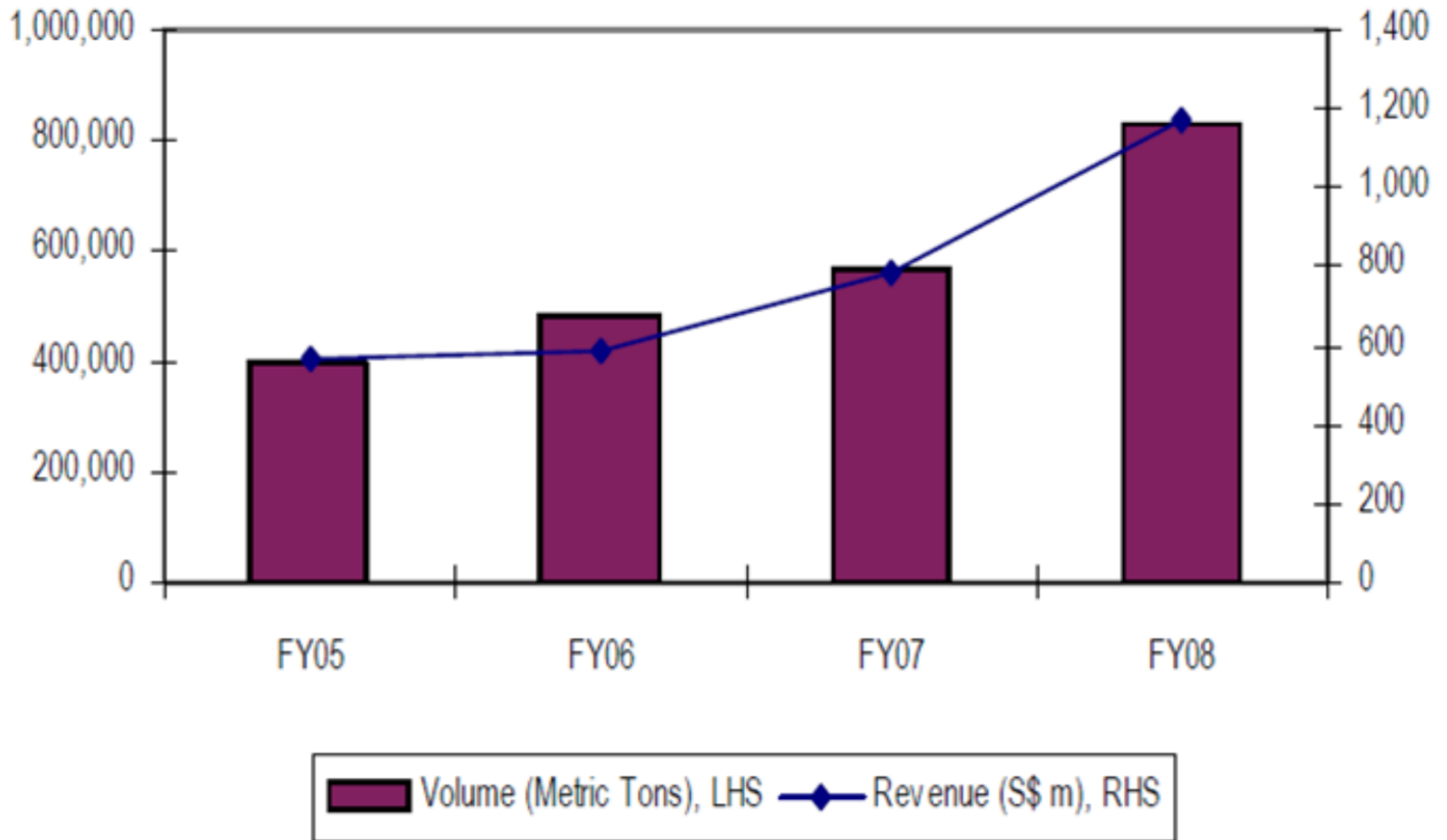


Edible nuts, spices & beans.

Confectionery & beverage ingredients.



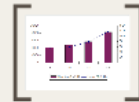
Food staples & packaged foods.





Business Segments

Seasonal nature of business.



Edible nuts, spices & beans.

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