

Cheater Inc.'s Controls Harvard Case Solution  ${\mathcal E}$  Analysis

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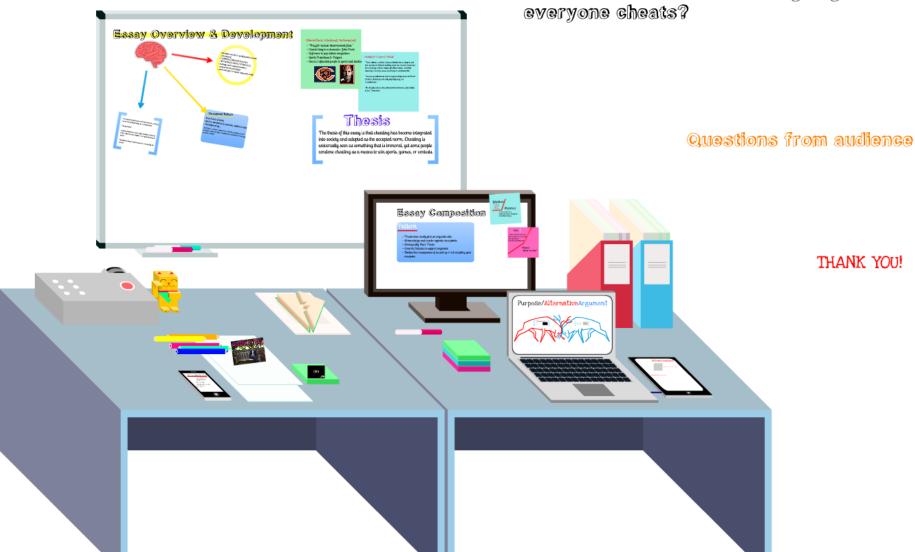
Pattern

Voice & Rhetorical Devices

- 10. Application Questions
- 11. Questions from Audience



- 1. Do cheater's ever prosper?
- 2. Does cheating take away from sport or make it more exciting?
- 3. Are the effects of cheating negated if everyone cheats?





## the argumentative essay

Purpose - Convince audience of validity of thesis

Audience - Anyone old enough to reason

Tone - Objective but determined

Mood - Varies according to subject

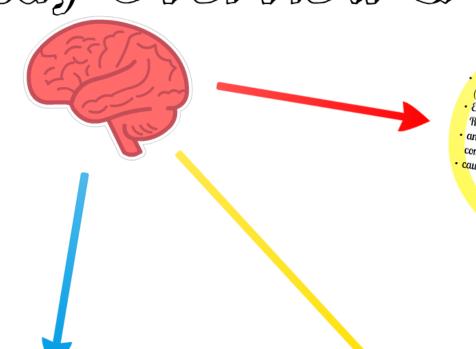
Language - Formal through informal; impersonal through colloquial; connotative and denotative

Voice - Neutral through expressive





# Essay Overview & Development



- descriptive used for to specificy and be precise
- · EXAMPLES/ANECDOTES AND REFERENCES USED EXTENSIVELY
- analogy can be argued because of comparison between things
- cause and effect to explain why people ch<mark>eat</mark>

### • "in organized sports across North America, cheating is not only perfectly okay, it's recommended."

- "the good fout"
- · organized sports no longer offer benefits to kids but rather offer moral corruption. Corruption transends
- · Cheating is okay to win because the ends justify the

#### **Development Methods**

- importance of detail
- must be apropriate for purpose, audience, topic Development by...

descriptive, example, comparison/contrast, analogy, process analysis, cause and effect, classification, definition, chronology, problem/solution