

Heavy regulations

Canadian national railway company Harvard Case Solution & Analysis

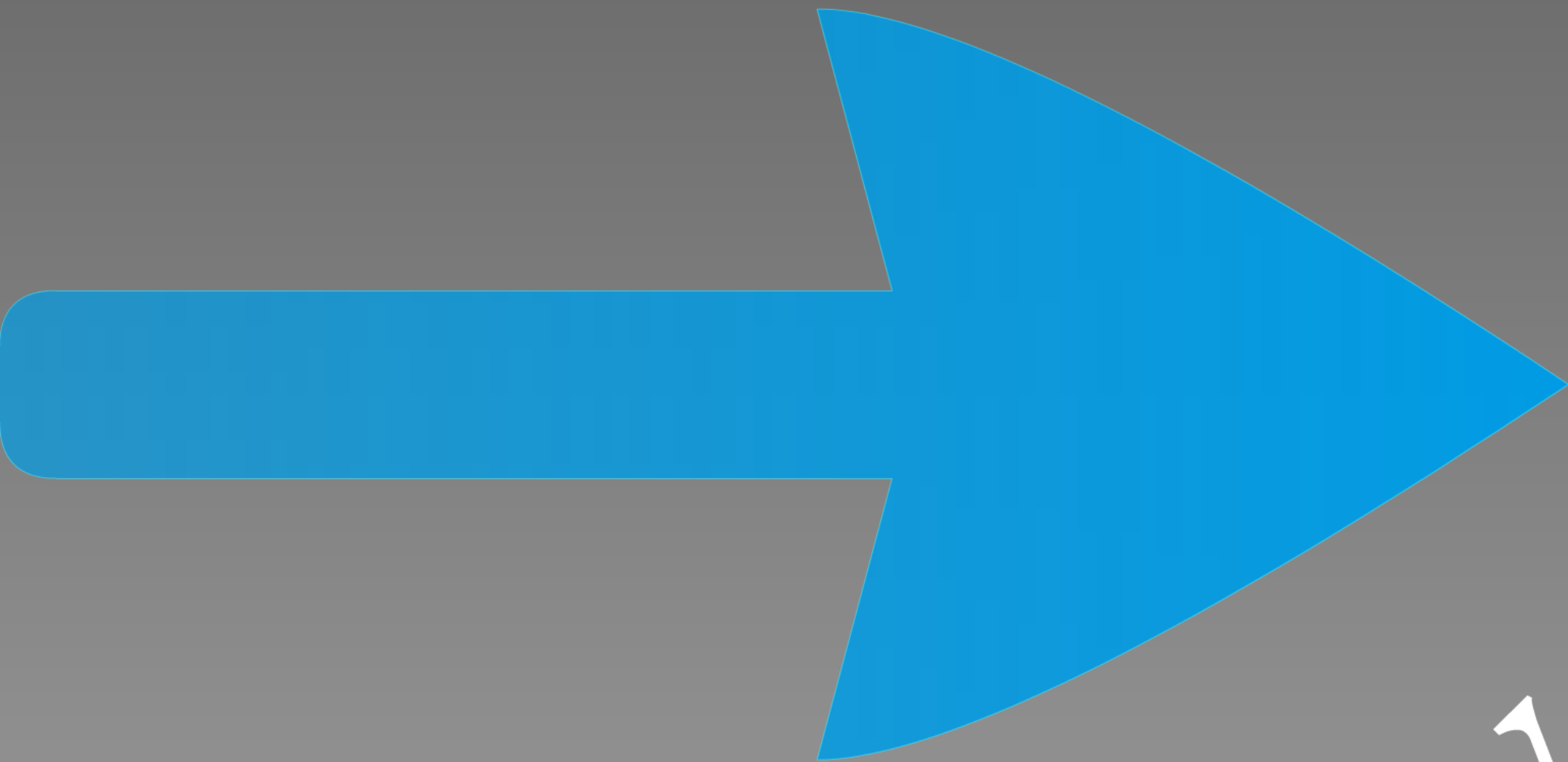


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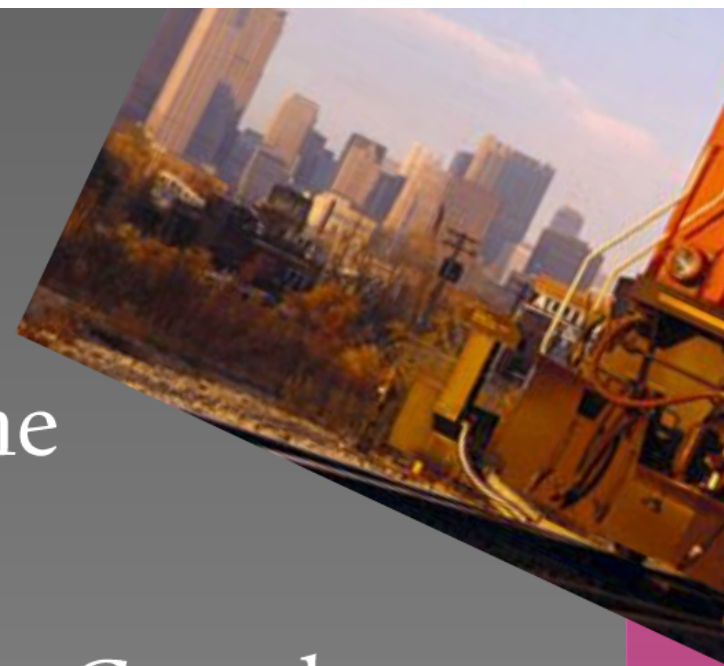
Company Overview:





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- The company mainly operates in Canada and the US
 - CN is the largest railway in Canada
 - CN become successful in 1995 when it was privatized by the Canadian Government





Corporate strategy:

1. productivity



2. Customer orientation

3. North American Free Trade Agreement (NAFTA)

