



TOYOTA'S INNOVATIVE SHARE ISSUE (2015)

THE CASESOLUTIONS. COM



Contribution Activities



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· ISSUE



Outlines

• CHALLENGES



• BUSINESS PLAN



• SOCIETY CONTRIBUTION THE CASESOLUTIONS. COM



About Toyota Motor Corporation>>>







Most Valuable Automotive Brand



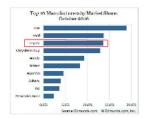


CARS TOP 10								
		Brand Value 2016 \$ Million	Brand Contribution	Brand Value % Change 2016 vs. 2015				
1	Toyota	29,501	3	2%				
2	BMW	26,837	4	2%				
3	Mercedes-Benz	22,708	4	4%				
4	Honda	13,195	3	-1%				

World's largest automaker by VOLUME

World's Largest Automakers							
8 Months 2016							
	Jan-Aug 2016	Jan-Aug 2015	YoY	2016 proj.			
Toyota	6,686,122	6,599,643	1.3%	10,029,000			
Volkswagen	6,662,700	6,545,600	1.8%	9,994,000			
GM	6,346,667	6,400,000	-0.8%	9,520,000			
Source: Company data. GM, VW: Deliveries. Toyota: Production. Blue: Estimate							





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HISTORY



1939 Established Research Centre

1940 Established Toyota Science Centre





1951 First introduced the Land Cruiser Model.

1957 Exported first Crown to the America

1980 Become the second highest car producer



1989 Launched Lexus Brand in USA

2013 Overtook General Motors in the number of sales



 $1980^{\sim}2015$ s Operates 53 overseas manufacturing companies in 28 countries. The company's vehicles are sold in more than 170 countries.

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Issue faced by TOYOTA









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Challenges that faced by Toyota





COMPETITORS

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DEFECTIVE GAR

Major competitors of Toyota



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