

Teena Lerner: Dividing the Pie at Rx Capital (Abridged)

Real life situation

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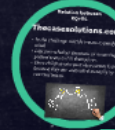
- The Blue Whale is an online game which originated in Russia.
- The players are given some tasks which they must complete
- Tasks can be given on the exact day or in advance.
- So far 157 people have died
 1. In Italy, 20th May 2017 a girl was saved before killing herself
- Game started between Nov. 2015-May 2016 in Russia
 1. Italy just May 2017



Knowledge question

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What is the role of reasoning and emotions when dealing with decision-making?



Reasoning, emotions and decision-making

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Reasoning: process of forming conclusions, judgments, or inferences from facts or premises.
Emotions: any strong agitation of the feelings actuated by experiencing love, fear, hate...

CONCLUSION

1. Identifying the problem
2. Identifying the facts
3. Identifying the options
4. Identifying the consequences
5. Identifying the best option
6. Identifying the best option
7. Identifying the best option
8. Identifying the best option



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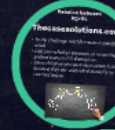
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CONCLUSION

1. Identifying the problem or situation to be solved
2. Gathering relevant information and data
3. Analyzing the information and data
4. Identifying possible solutions or actions
5. Evaluating the possible solutions or actions
6. Selecting the best solution or action
7. Implementing the selected solution or action
8. Monitoring and evaluating the results



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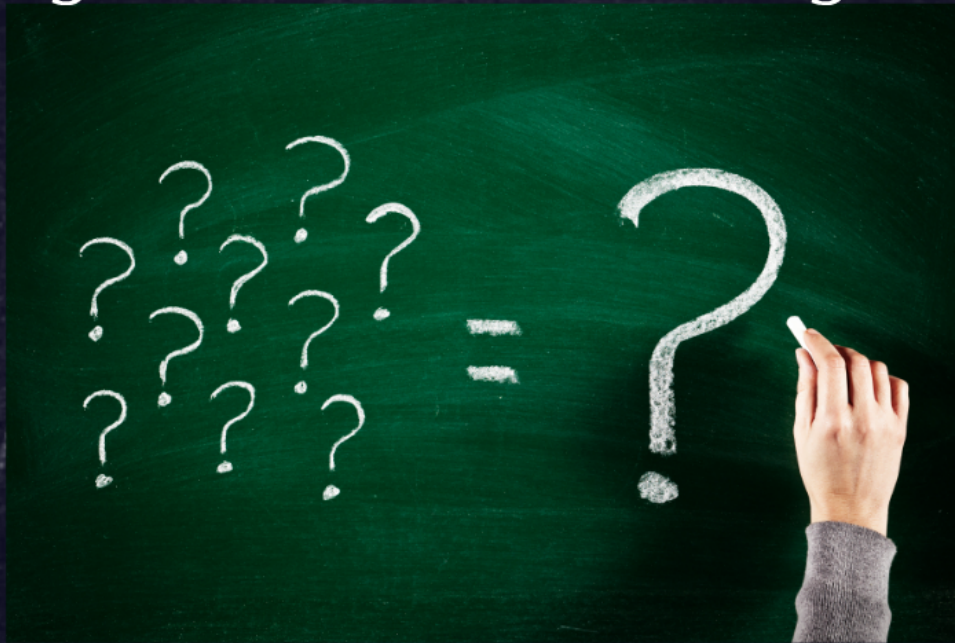
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Knowledge question

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Relation between
KQ+RL

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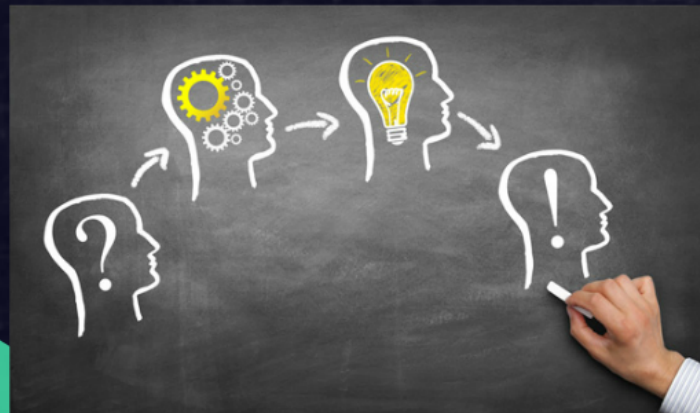
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- Discover whether emotions or reasoning pushed teens to kill themselves.
- Once children take part they cannot leave because they are controlled mentally by external tutors.



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Reasoning, emotions and decision-making

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CONCLUSION

1. Reasoning + emotions more reliable in decision making
 - They occur into 2 parts of brain, thinking process uses both at same time
2. Even though emotions seem obstacle, they are not.
3. Primary emotions => anger could save our life.
4. Even though reasoning seems more reliable than emotions, this is not in the end.
5. We need emotions to be different from computers
6. Emotions build way of being + personality
7. Teens used emotions because, scared to face consequences
8. Emotions could lead to make bad choices, but without them => we wouldn't be who we are now.



Claim

1. Reasoning helps determining and make a reasonable decision about something.
2. Emotions, are impulsive, reactive and irrational.
3. Emotions are considered interfering when making good choices.
4. In "Blue Whale", teens most of the time pushed by emotions to become part to the challenge.
5. Reasoning can be negatively affected by emotions.
 1. If person is too confident => not open-minded

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Counterclaim

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1. *Studies => without emotions life disintegrates.*

2. *Damasio, neuroscientist, => emotions help us make sensible decisions about things.*

1. *Narrowing down options*

3. *He shows how patients who do not have emotions and use reason alone, end up experiencing mental paralysis.*

1. *Reveals how we are not able to make simplest decisions without emotions like in the case of teens in the challenge.*

