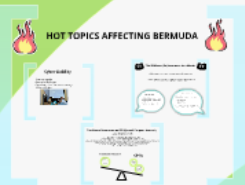


# BERMUDA



THANK YOU TO EVERYONE WHO HAS MADE THIS EXPERIENCE PHENOMENAL!!!

TOP PERFORMERS - LEAD EACH REGION!

Region	Score
Region A	95%
Region B	88%
Region C	82%
Region D	78%

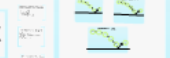
# ACE

## Progressive Insurance: Not Your Standard Insurance Story

Project Management

Thecasesolutions.com

Thecasesolutions.com



Some statistics on our first project launch

Metric	Value
Customer Satisfaction	92%
Operational Efficiency	88%
Project Completion Rate	95%

THE NEEDS OF THE BERMUDESE INSURANCE MARKET

Need	Value
Market Growth	15%
Customer Retention	18%
Operational Costs	12%
Regulatory Compliance	10%



THE CHALLENGES OF THE BERMUDESE MARKET

- High volatility in market conditions
- Complex regulatory environment
- Fragmented market structure
- High customer expectations

### Extracurricular Activities



# Progressive Insurance: Not Your Standard Insurance Story

Project Management Approach

**Thecasesolutions.com**

Warwick Camp



Planning Model



What Did We Do?

- Break Up
- Delegate
- Plan
- Share

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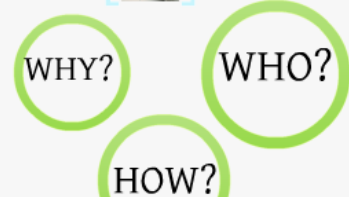
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How ACE Make



Disciplined under  
We embrace risk  
and can generat



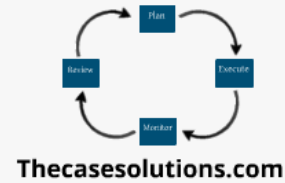
# Project Management Approach

# Thecasesolutions.com

## Warwick Camp



## Planning Model



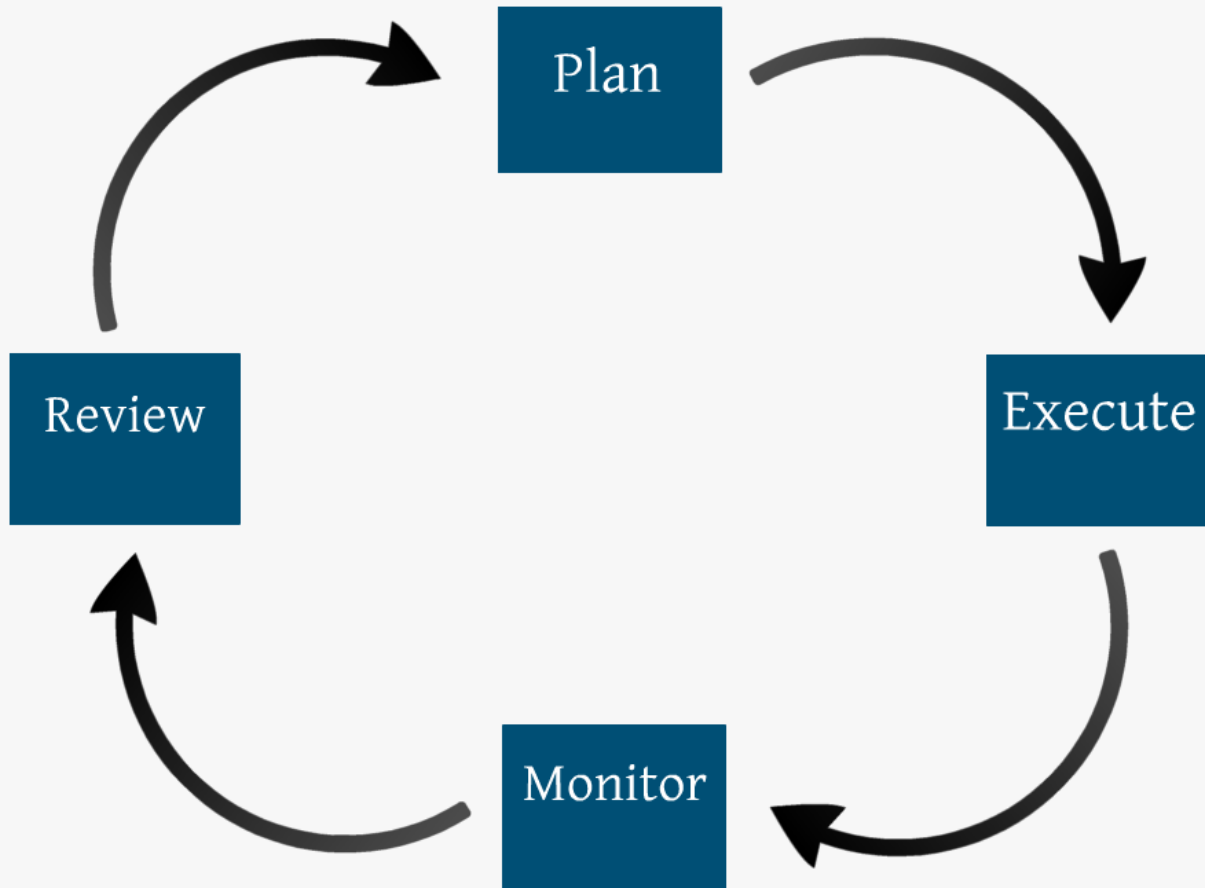
### What Did We Do?

- Break Up
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- Share

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# What Did We Do?

- Break Up
- Delegate
- Plan
- Share

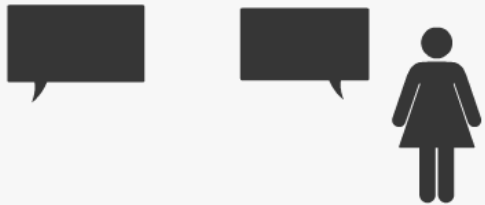
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# ACE'S MANAGEMENT PHILOSOPHY

## 1. Fusing Individual and Corporate Perspectives



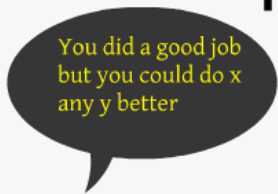
## 2. Decision Making: Discuss, Evaluate, Decide, Delegate & Implement



## 3. Communication: Debate is healthy and enriching



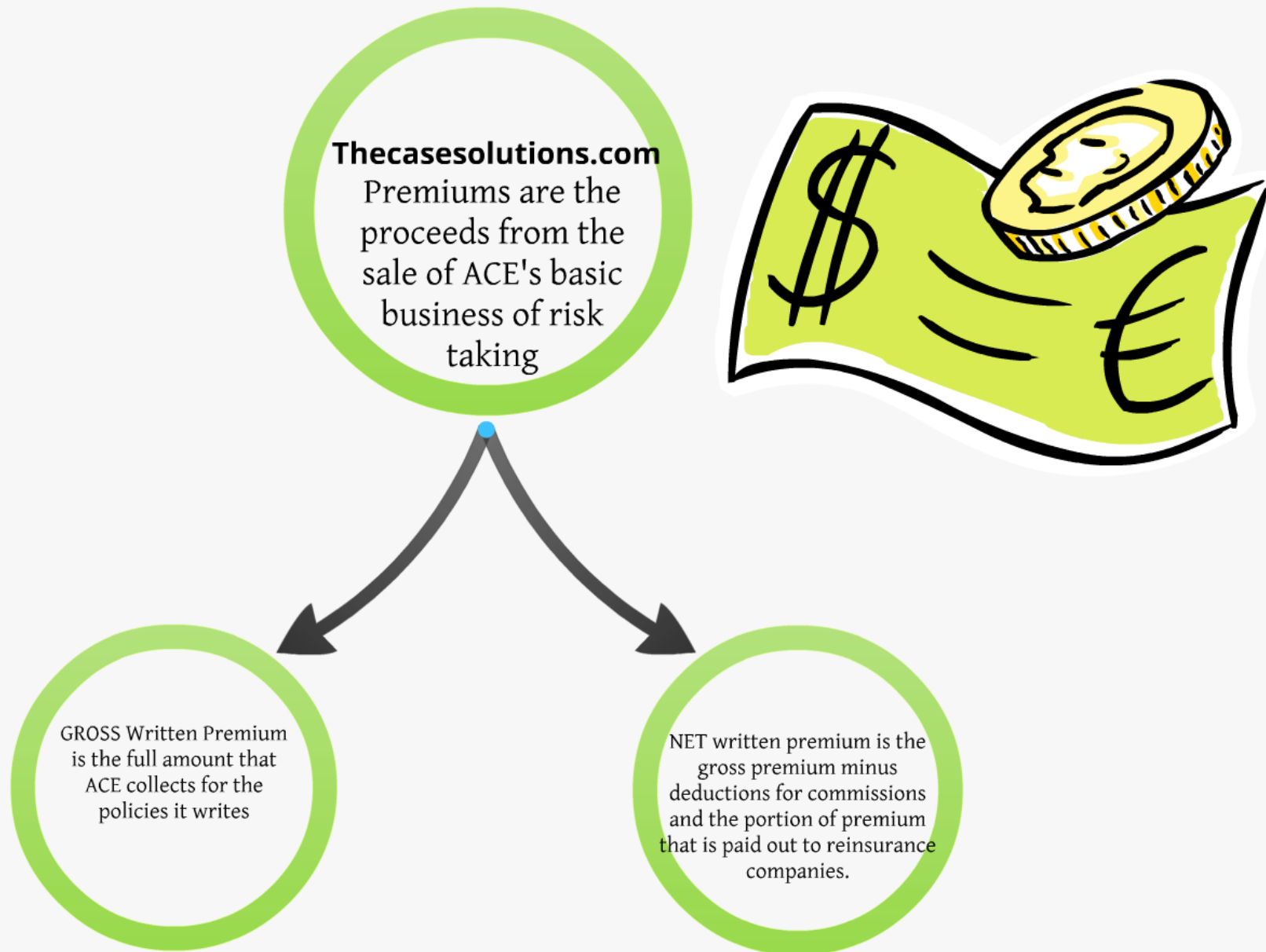
## 4. Feedback: Is important for growth & strengthening the Company



## 5. Corporate Citizenship & Philanthropic Activity



# How ACE Generates Premiums



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Premiums are the  
proceeds from the  
sale of ACE's basic  
business of risk  
taking

