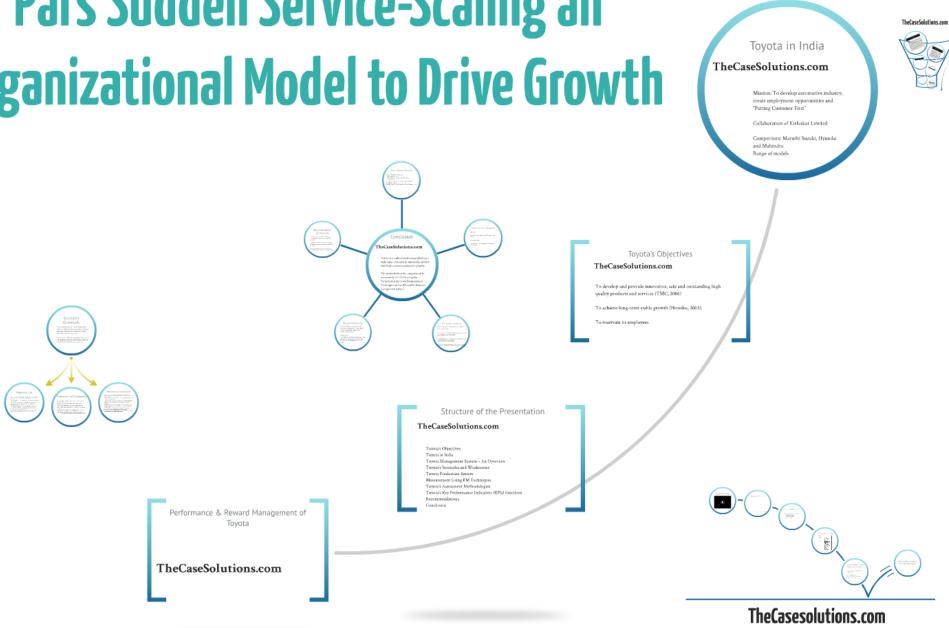
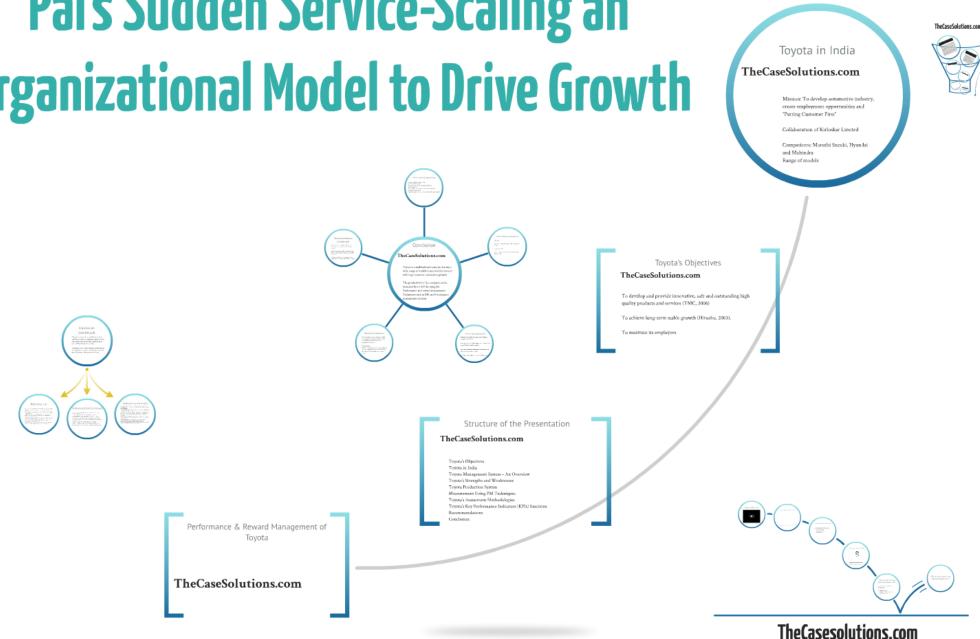
# Pal's Sudden Service-Scaling an Organizational Model to Drive Growth



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# Performance & Reward Management of Toyota

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#### Structure of the Presentation

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Toyota's Objectives

Toyota in India

Toyota Management System – An Overview

Toyota's Strengths and Weaknesses

Toyota Production System

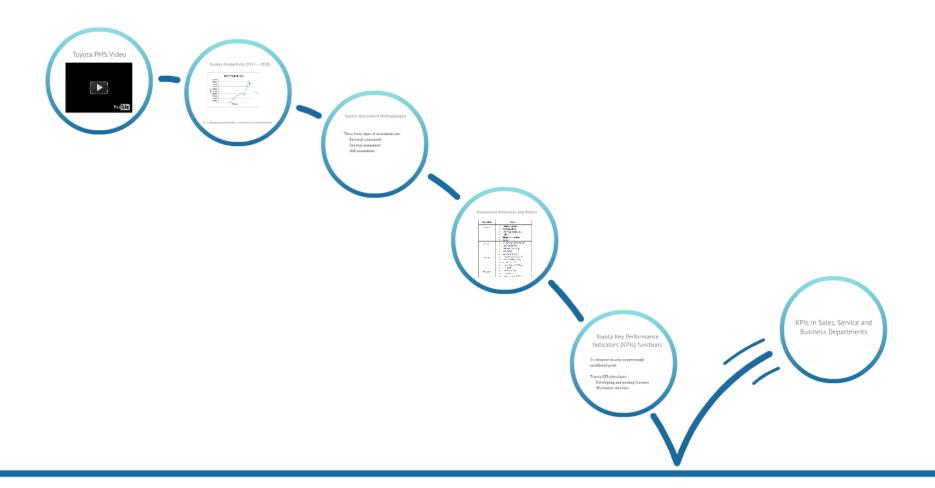
Measurement Using PM Techniques

Toyota's Assessment Methodologies

Toyota's Key Performance Indicators (KPIs) functions

Recommendations

Conclusion



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# Toyota's Objectives

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To develop and provide innovative, safe and outstanding high quality products and services (TMC, 2006)

To achieve long-term stable growth (Hiroshu, 2003).

To motivate its employees

#### TheC



# Toyota in India

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Mission: To develop automotive industry, create employment opportunities and "Putting Customer First"

Collaboration of Kirloskar Limited

Competitors: Maruthi Suzuki, Hyundai and Mahindra
Range of models

## Conclusion

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Toyota is a multinational company having a wide range of models in automobile industry with high customer satisfaction globally.

The productivity of the company can be increased by 10-15% by using the Performance and reward management Techniques such as KPI and Performance management systems

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