

Levi Strauss & Co.: Driving Adoption of Green Chemistry





Assessing Green's Dilemma

Green's Journey to an Action



Background

- Thomas Green was hired prematurely to a senior marketing position within Dynamic Displays
- Green's viewpoint was not in accordance with his boss (Frank Davis)
- A lack of communication and varying viewpoints drove a wedge between Green, Davis and McDonald

Promotion

- Endorsed by Boss (Halo Effect)
 - McDonald under Theory Y
 - Davis under theory X
- Externally Recruited
 - Diversity w/ risk
 - Needs training

...Shortly After Promotion Green had role ambiguity

Personality Differences

Davis

- Transactional leader
- Values Teamwork
- Likes Communication

Green

- Lacks leadership experience
- Works independently
- Does not communicate well





Basis of Conflict

• Lack of communication

• Failure to connect with co-workers in office

Thecasesolutions.com Managing Conflict

- Competing
- Collaborating
- Compromising
- Avoiding
- Accommodating