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Canada : The Global Market

In Canada, there is a high demand for soy milk. Silk Milk has expanded their market from the United States to Canada and is also sold in Europe and some parts of Asia. Because Canadian food law has different requirements for fortification when making health claims, Silk Milk soy milk is more nutritionally fortified in Canada.

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Soybean Production  
Midwestern United States and Canada

Although DanoneWater did not want to tell us the specific locations of their farms in order to "protect the privacy and safety of their farmers," they did tell us that they source "non-GMO soybeans from a number of carefully selected independent farmers in the United States and Canada." The majority of soybeans produced in North America come from the Midwestern United States, and that is most likely a large portion of their sourcing.

WhiteWave Foods Headquarters  
Denver, CO

WhiteWave Foods produces Silk Milk Soy milk and all silk products as well as Agave, Inland Organic, Earthland Farm Organic, International Organic, and Land of Living. In April 2017, WhiteWave was acquired by Danone.

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Silk Soy Milk (A)

#### Waste

##### Waste in production

Throughout the entire process from soybean to soy milk, there is generally little to no waste created, as most of the soybean can be used for animal fodder. Presumably, there was an issue with the soybean fibers, or "okara," after the extraction process, but they have been found to be extremely nutritious for consumption. Most of the waste created is from transportation in this process, such as from the soybean farms to processing facilities to collaborators. Soybeans are actually much more environment friendly than their meat and dairy counterparts, and with technological innovations, more soybeans can be planted with less input.



Okara is the fibers extracted from the soybeans from soybean to soy milk. It used to be considered waste, but has been found to be nutritious animal fodder and also for human consumption in other countries. Silk may also use the okara for animal fodder.



in the United States and Canada  
soybeans produced in North America  
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**WhiteWave Foods Headquarters  
Denver, CO**



WhiteWave Foods produces Silk Milk Soymilk and all Silk products as well Alpro, Horizon Organic, Earthbound Farms Organic, International Delight, and Land O' Lakes. In April of 2017, WhiteWave was acquired by Danone, forming DanoneWave.



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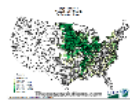


**Danone USA Headquarters**  
**White Plains, NY**

WhiteWave's merger with Danone created DanoneWave, which is the largest public benefit corporation in the United States. Public benefit corporations are those that strive to, as stated in their charters, benefit the public as well as create profit for their shareholders

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## Soybean Production Midwestern United States and Canada

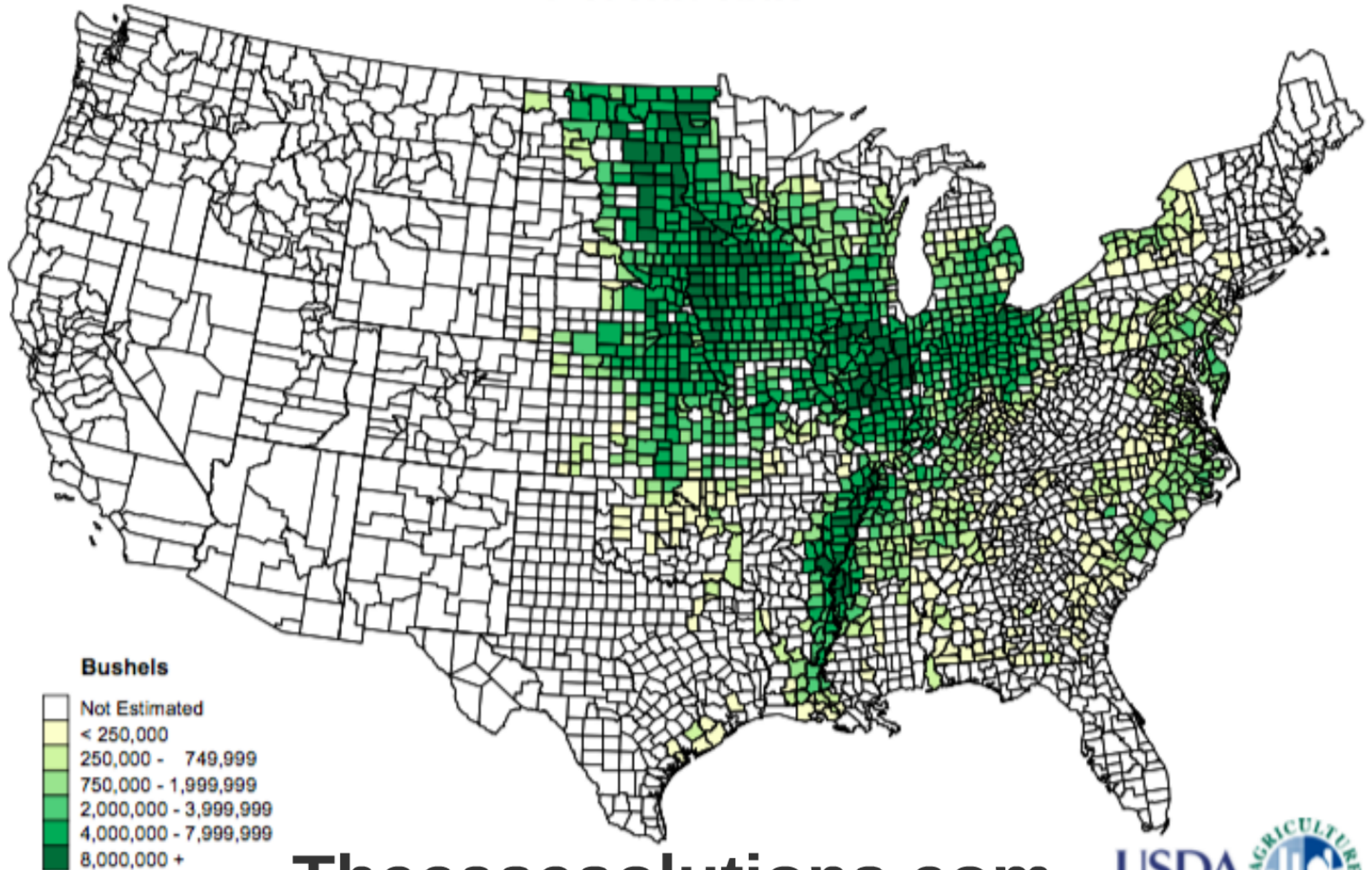


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**Soybeans 2016  
Production by County  
for Selected States**



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## **Soymilk Production**

### **13 plants including Mount Crawford, VA**

DanoneWave's United States plants manufacture all of the company's foods that formerly fell under the WhiteWave umbrella, including Silk Milk Soymilk. There are plants in California, Arizona, Texas, Virginia, Florida, Oregon, Maryland, Pennsylvania, New Jersey, Utah, and Colorado. Because these factories can be major sources of jobs, the company has received grants and tax breaks from the governments of areas they have factories in. In Mount Crawford, VA, DanoneWave received a \$700,000 grant from the Virginia Investment Partnership program and tax exemptions on manufacturing equipment.

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A faint outline map of Canada is visible in the background, showing the country's borders and major geographical features.

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Soybean Production



# DanoneWave Labor Practices and Benefits



DanoneWave pays the average United States factory worker \$15-18 an hour according to the website GlassDoor.com, in which employees self-report their salaries. According to a job listing for an extrusion operator in San Juan Bautista, California, workers may be working on products for any DanoneWave sub company at any given time as they are almost all manufactured in the same facilities. The Danone Company provides health, dental, and vision plans to employees in the United States as well as group life insurance, short-term disability insurance for injuries and sickness, death benefits and defined pension plans and defined contribution plans.

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