



Exercise: Who have a dark side?



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Types of dark leader



Hidden leadership: LEADERS



Case study: Enron



References

Overcoming the dark side of leadership



References

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References



Thanks for listening!

Service Sabotage: The Dark Side of Service Dynamics

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Survey





The dark side of leadership

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*"Sometimes the dark side of leadership eclipses the bright side— to the detriment of both the leader and the organization"
(The Dark Side of Leadership, Cogner)*



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The Dark Side of Leadership

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MANAGEMENT AND
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Objective: Clarify the concept of the dark side of leadership and make an emphasis of managerial practices, types of dark leaders and how to overcoming the negative aspects of dark leaders



Dark side of leadership - Definition



DEFINITION
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Business plan by [Thecasesolutions.com](https://www.thecasesolutions.com)
What is a dark side of leadership? Leadership is the art of influencing others to achieve a common goal. It is a process of social influence that enables a leader to elicit a desired response from others. Leadership is a process of social influence that enables a leader to elicit a desired response from others.

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DEFINITION

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Definition given by **Jay A. Conger (best one)**:

“When a leader's behaviour becomes exaggerated, loses touch with reality, or becomes a vehicle for purely personal gain, they may harm everyone around them and the organization”

1. Vision

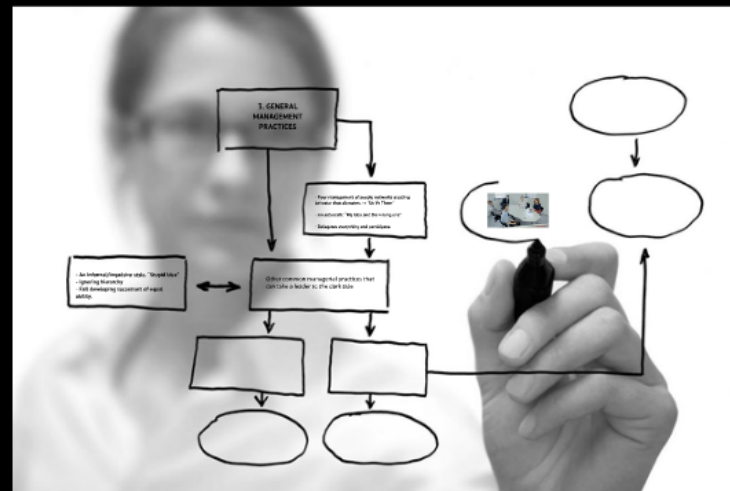


2. Communications and Impressions



Particular managerial skills suitable for dark side.

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3. General management

1. Leaders' strategic vision

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