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Mrs. Ebtissam Algosaibi: An Entrepreneur in the Kingdom of Saudi Arabia

Thank You



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Entrepreneurship

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Module- 4

Presented by

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- be made
- The interview
- Acquiring senior talents capture's ability to successfully goals. Recruiting for upper an entrepreneurial firm

What is a Venture

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Start-up entity developed with the intent of profiting financially.

. A business venture may also be considered a small business. Many ventures will be invested in by one or more individuals or groups with the expectation of the business bringing in a financial gain for all backers. Most business ventures are created based on demand of the market or a lack of supply in the market.



*How to manage a
growth stage venture*

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- Set your prices higher
- Work relentlessly to establish the vision of your company
- You need more cash than you think
- Your culture is your most valuable asset
- A high growth rate will demand the heart and soul of you and your people

*PREPARING FOR THE
NEW VENTURE LAUNCH: EARLY MANAGEMENT
DECISIONS*

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- RECORD KEEPING
- Sales (Incoming Revenue)
- Expenses/
Costs (Outgoing Revenue)
- Other Records

I usually be
other employees
the founder
leader to the
and employees
managers and e
the most important

RECRUITING AND HIRING NEW EMPLOYEES

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- The entrepreneur will generally need to establish procedures and criteria for hiring new employees
- Once resumes have been collected some basis of determining each candidate's strengths should be made
- The interview
- Acquiring senior talents can be critical to the venture's ability to successfully meet its growth goals. Recruiting for upper management in an entrepreneurial firm

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MOTIVATING AND LEADING THE TEAM

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- The entrepreneur will usually be a role model for any other employees
- It is important that the founder assume the role of leader to the management team and employees
- Communication with managers and employees is one of the most important leadership qualities.



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