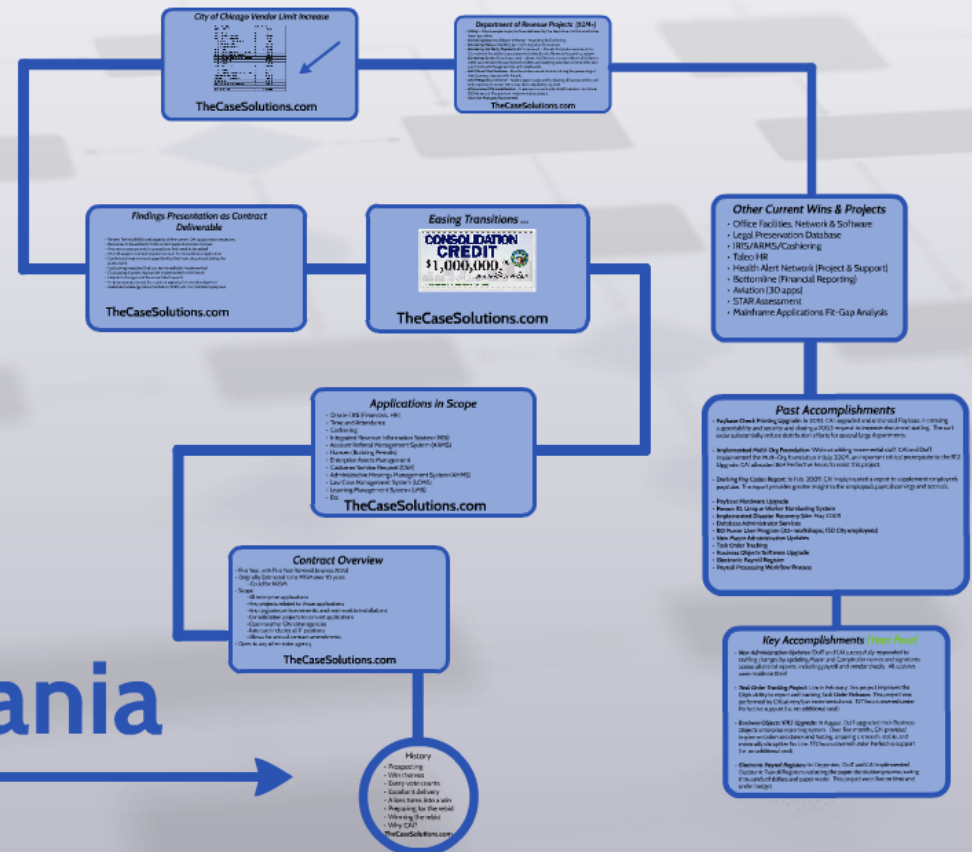


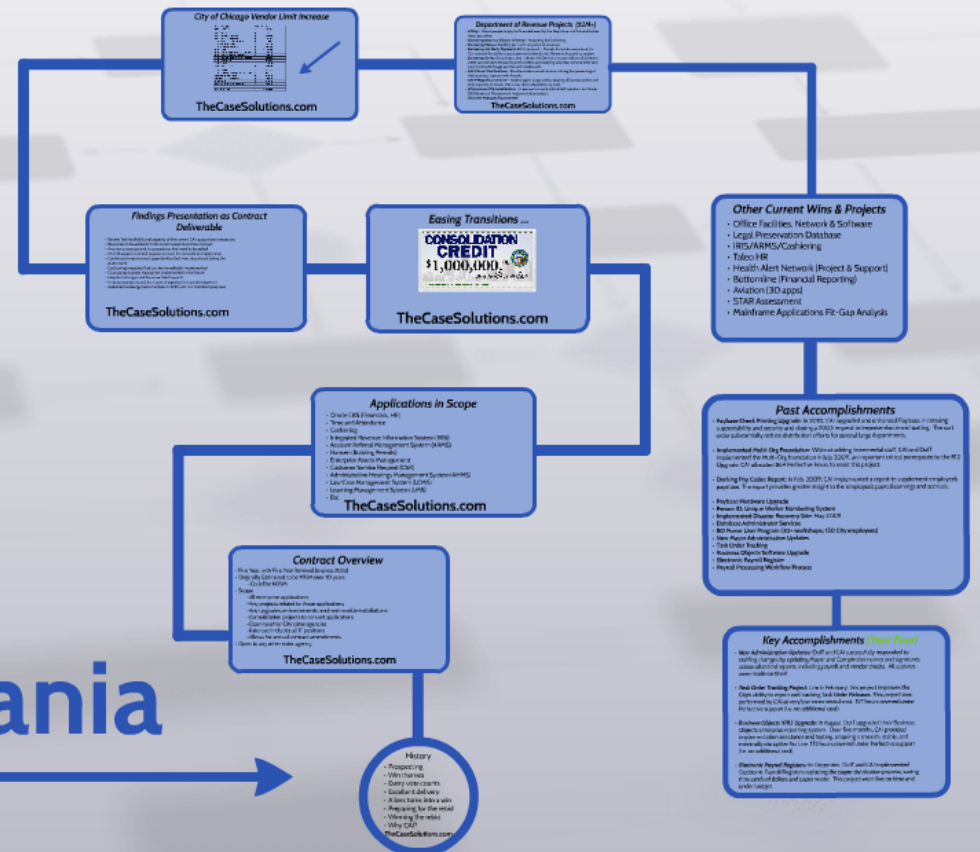
Microfinancing in Tanzania

TheCaseSolutions.com



Microfinancing in Tanzania

TheCaseSolutions.com



History

- Prospecting
- Win themes
- Every vote counts
- Excellent delivery
- A loss turns into a win
- Preparing for the rebid
- Winning the rebid
- Why CAI?

TheCaseSolutions.com

Contract Overview

- Five Year, with Five Year Renewal (expires 2023)
- Originally Estimated to be \$95M over 10 years
 - Could be \$125M
- Scope
 - All enterprise applications
 - Any projects related to those applications
 - Any upgrades, enhancements, and new module installations
 - Consolidation projects to convert applications
 - Open to other City sister agencies
 - Rate card includes all IT positions
 - Allows for annual contract amendments
- Open to any other sister agency

TheCaseSolutions.com

CAI
Computer Aid, Inc.®

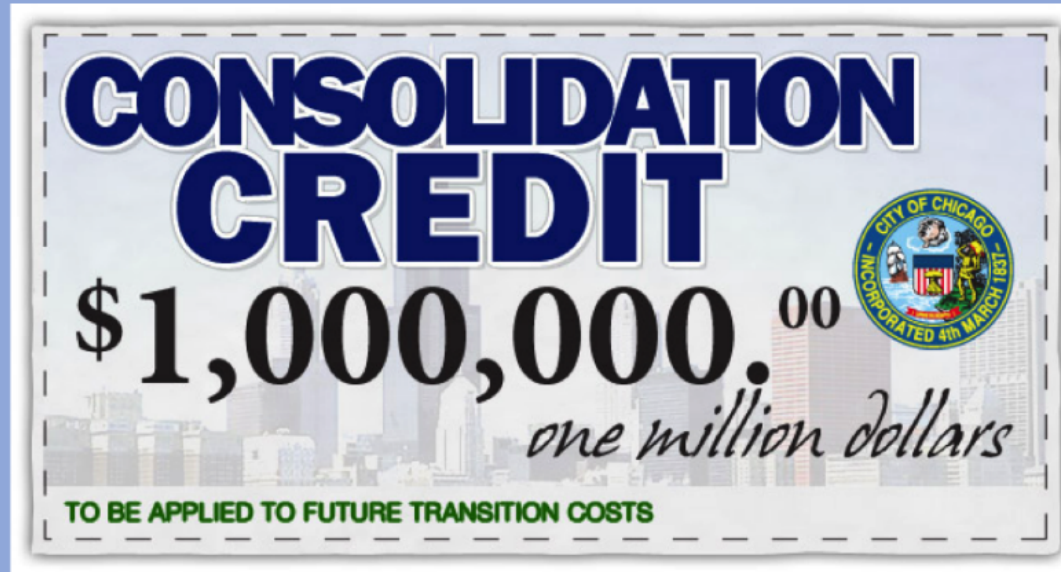
Applications in Scope

- Oracle EBS (Financials, HR)
- Time and Attendance
- Cashiering
- Integrated Revenue Information System (IRIS)
- Account Referral Management System (ARMS)
- Hansen (Building Permits)
- Enterprise Assets Management
- Customer Service Request (CSR)
- Administrative Hearings Management System (AHMS)
- Law Case Management System (LCMS)
- Learning Management System (LMS)
- Etc.

TheCaseSolutions.com

CAI
Computer Aid, Inc.®

Easing Transitions ...



TheCaseSolutions.com

CAI
Computer Aid, Inc.®

Findings Presentation as Contract Deliverable

- Review Technical skills and capacity of the current CAI support team resources
- Resources to be added to CAI's current support services contract
- Any new processes and/or procedures that need to be added
- Overall support and SLA requirements of the consolidated application
- Continuous improvement opportunities that were discovered during the assessment
- Cost saving measures that can be immediately implemented
- Cost saving changes that can be implemented in the future
- Helpdesk changes and the associated impacts
- In-process projects and the required capacity for new development
- Available knowledge (documentation, SMEs, etc.) for transition purposes

TheCaseSolutions.com

CAI
Computer Aid, Inc.®

City of Chicago Vendor Limit Increase

Future App SOW	Added Funding
SOW 001 DBA Support	\$ 489,151
SOW 002 CTO	\$ 711,447
SOW 003/004 AR Hansen	\$ 183,379
SOW 005 CSWIPE Support	\$ 948,461
SOW 006 Alt office and facilities	\$ 875,822
SOW 007 Taleo Support	\$ 853,220
SOW 009 Preservation DB	\$ 62,515
SOW 010 IAC	\$ 4,927,886
SOW 013 Cashiering Hansen Integration	\$ 319,500
SOW 014 Cashiering BO universe	\$ 15,000
SOW 015 Cashiering 3rd party payments	\$ 64,910
SOW 016 Quickpay	\$ 91,555
SOW 017 Sebis	\$ 38,100
SOW 019 Service Fees	\$ 105,000
SOW 020 DBA	\$ 271,883
SOW 021 eProcurement Change Orders	\$ 104,119
IRIS Paperless Initiative	\$ 1,200,000
IRIS Email Notification Effort	\$ 288,000
3 rd Party API	\$ 200,000
Business Portal IRIS Integration	\$ 256,000
Total VLI Increase	\$ 12,005,948



TheCaseSolutions.com

CAI
Computer Aid, Inc.®

Department of Revenue Projects (\$2M+)

- ***EZPay*** – Allows people to pay for fines delivered by the Department of Administrative Hearings online.
- ***Cashiering Business Objects Universe*** – Reporting for Cashiering.
- ***Cashiering Hansen*** (building permits) Integration (in process)
- ***Cashiering 3rd Party Payments API*** (in process) – Provide 3rd parties outside of the City network the ability to post payments directly into Revenue Accounting system
- ***Cashiering Service Fees*** (in process) – allows the City to to recoup millions of dollars in credit card service fees paid by both citizens and outlying suburban communities who pay for City of Chicago services with credit cards
- ***BACP Email Notifications*** – Provide custom emails to users during the processing of their business licenses with the city.
- ***BACP Paperless Initiative*** – Reduce paper usage and by placing all licenses online and only requiring in person interviews when absolutely required
- ***eProcurement Personalizations*** - Implement several critical GAP solutions for Oracle EBS Advanced Procurement implementation project.
- ***Payment Manager Replacement***

TheCaseSolutions.com

CAI
Computer Aid, Inc.®