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Company Background

- Inditex: Spain
- Departments
- Corporate social responsibility
- Team design and managing: Cohesive



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Zara, 2011



On Top of the World

- Company strategy: Counter intuitive sourcing
- More than half of goods are made in home country
- -Quality above all else
- Visual Merchandising: Few items
- -Beating out all designers by being the "copycat"
- -"Possibly the most innovative and devastating retailer in the world."







Competition

- H&M- Lacking in E- commerce: began for Zara in 2011
- United Colors of Benetton- Production in Bangladesh
- GAP- Beat by ZARA, has issues with child labor in India

None can keep up with the immediate supply chain without outsourcing

Going Forward

How ZARA continues to look towards a better world :

- Use organic or ecological fabric
- Management models conserve 20% of energy
- Specified Code of Conduct for manufacturers and external workshops
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Questions?

Do you think more fast fashion companies will try to follow ZARA's footsteps, or will continue to outsource to save money?

Is it unfair that ZARA is just a copy cat company for all other designers?



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