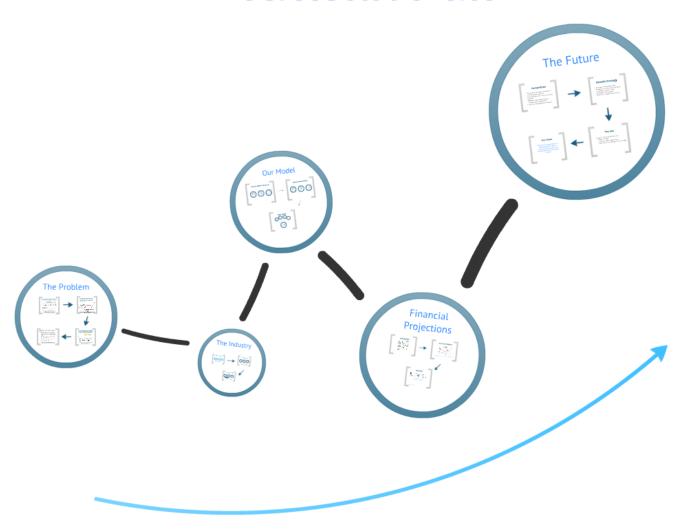
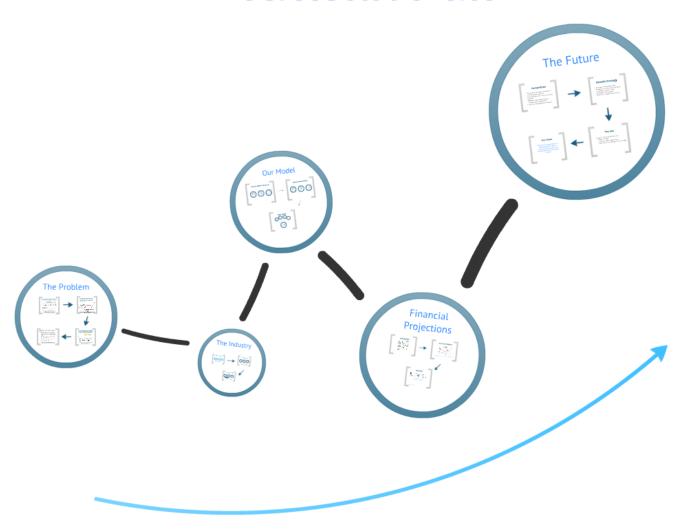
# U.S. Department of Energy & Recovery Act Funding: Bridging the "Valley of Death"



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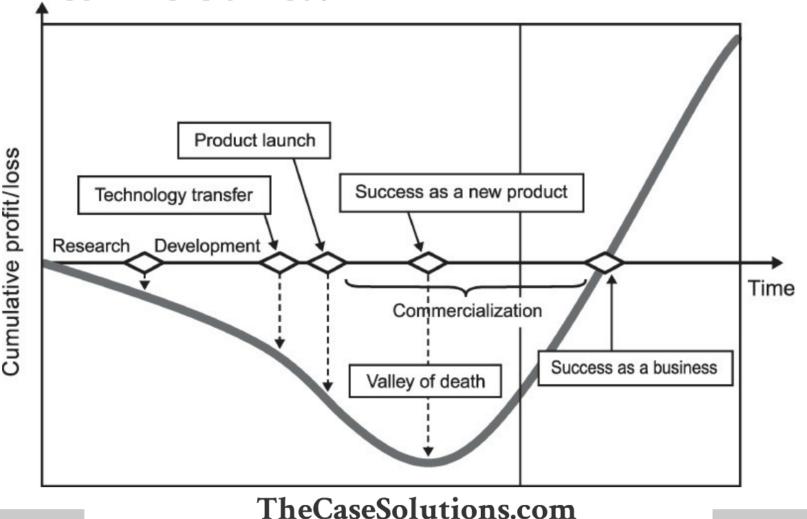


### In the past 4 years, Pharma R&D budget has slowed down from 10% to 2% yearly

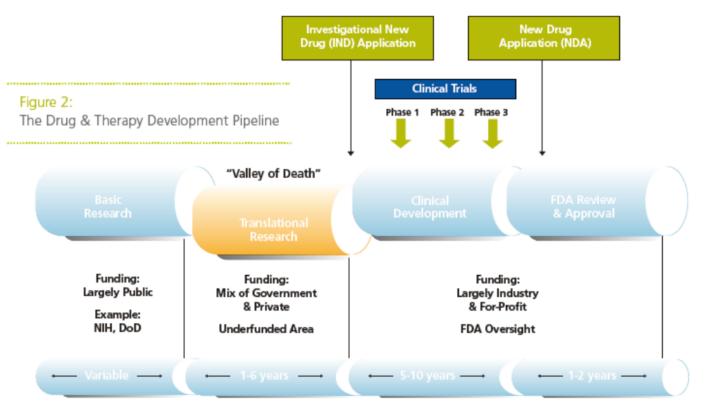
Global R&D Spend Analysis									
	2002	2004	2006	2008	2009	2010	2012	2014	2016
Pharma R&D Spend (\$bn)	68.4	86.2	104.9	125.6	124.5	127.4	132.3	139.1	145.5
Growth per year		11%	11%	8%	-1%	2%	2%	3%	2%
WW Prescription (Rx) Sales (\$bn)	350	448	530	628	644	662	699	746	785
Growth per year		11%	9%	8%	3%	3%	2%	3%	2%
R&D as % of WW Rx sales	19.6%	19.3%	19.8%	20.0%	19.3%	19.2%	18.9%	18.6%	18.5%
Cumulative R&D spend (02-09)	\$798bn								
Annual R&D spend growth (02-08)	10.6%								
Annual R&D spend growth (09-16)	2.3%								

We estimate about 400,000 drugs worldwide that would have been acquired a few years ago are now left behind because of budget cuts.

This has led to what is known as the "Valley of Death"- the gap in which scientific discoveries do not become commercialized.



# The "Valley of Death" occurs because potentially profitable compounds do not enter the preclinical testing phase.

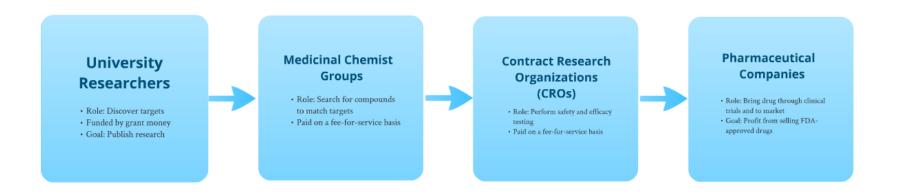


Source: Parkinson's Action Network

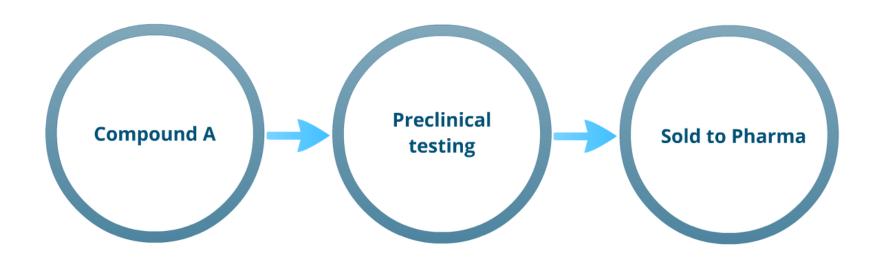
### Others have tried to bridge the "Valley of Death"

- The Bayh-Dole Act of 1980 required universities to open technology transfer offices.
- The NIH created a translational research program-NCATS.
- Pharmaceutical companies choose to partner with universities.

### **Key Players in the Current Model**



### **The Current Process**



This might occur at universities or in small biotechs.

### **Current Costs and Probabilities**

Approximately 2-10% will succeed

