



Pricing



Building A Sustainable Competitive Advantage



- Direct Competition with Toll Brothers
- Understanding Our Strengths
- Efficient Marketing to Our Buyer

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Included Features







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Toll Brothers





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Company Background

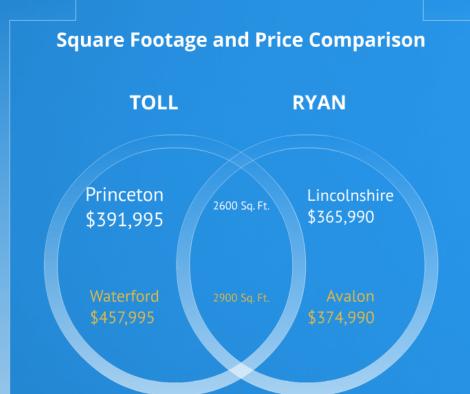
- Trusted since 1947
- Present in 19 states, especially up North
- Executive Chairman: Robert I. Toll
- CEO: Douglas C. Yearley, Jr.

At Fox Creek

- Denise Jacobs is the Sales Manager
- 50 Home sites left
- 5 Years
- Only Toll community in Richmond

"Upgraded Quality Homes

Pricing



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Room

Toll

- All Brick Exterior
- Elegant two-piece Crown Molding in foyer, living and dining room
- Fireplace
- Eco-friendly 42" cabinets
- ENERGY STAR Appliances
- Granite
- Landscape package
- Side entry garage

Ryan

- Morning Room
- Fireplace
- Granite
- Areas of hardwood
- Main area of basement finished(when you buy basement)
- ENERGY STAR Certified
- 42" Cabinets
- Side entry garage

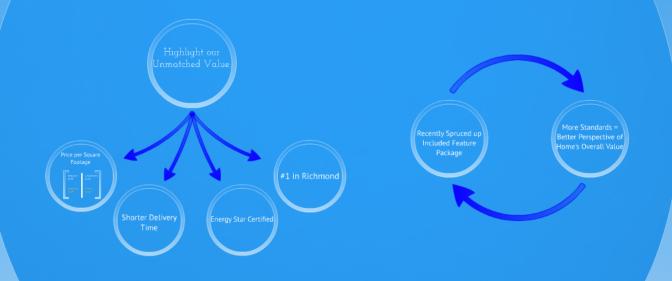
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Free Unfinished Basement

50% off any elevation



Fox Creek Plan of Action Thecasesolutions.com











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