

**Leadership Strategy**  
Thecasesolutions.com  
Align your organization's leadership to vision and strategy. Use your leadership to drive the team forward. Focus on the team's performance and overall goals. Use your leadership to build a successful business strategy.

**1. Make Your Culture a Priority**  
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Support your organization's culture. Focus on the team's performance and overall goals. Use your leadership to build a successful business strategy.

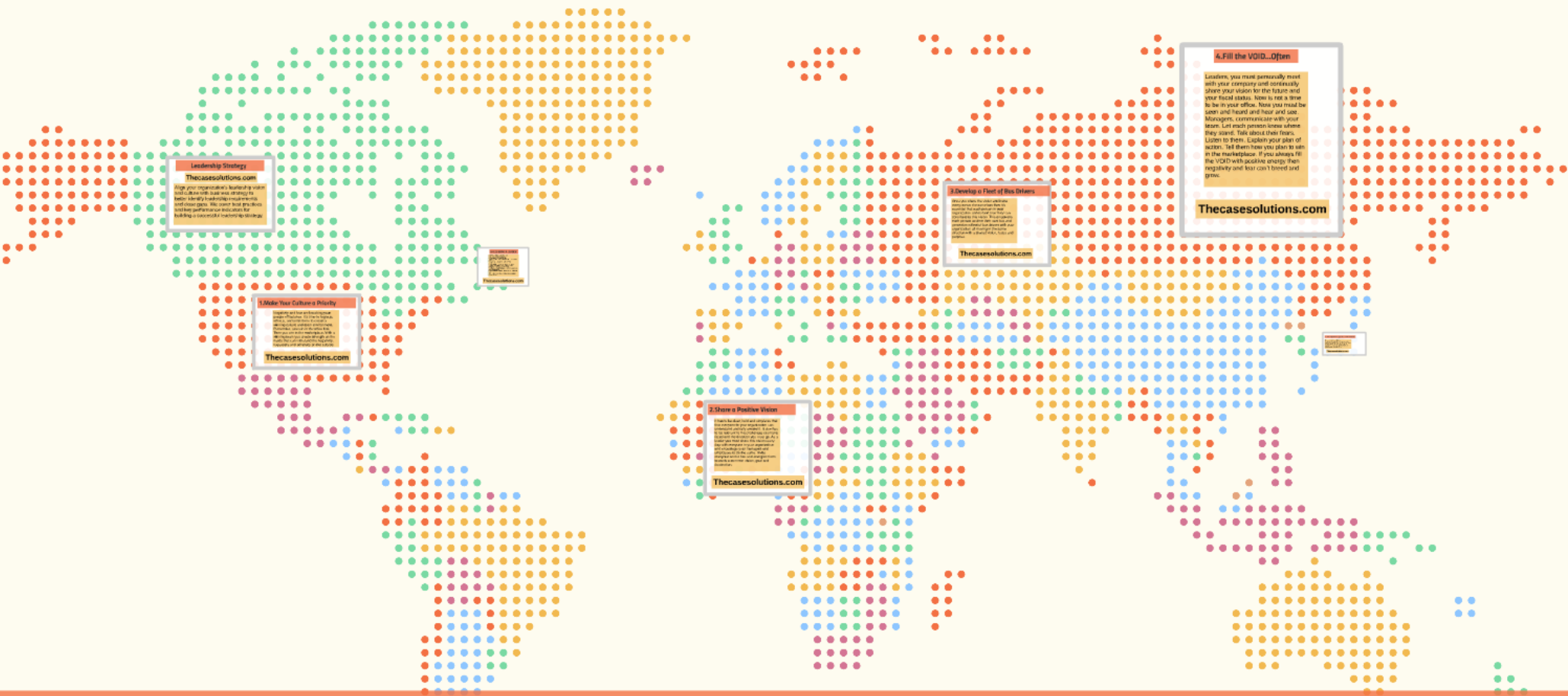
**2. Share a Positive Vision**  
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Focus on the team's performance and overall goals. Use your leadership to build a successful business strategy.

**3. Develop a Fleet of Big Drivers**  
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Focus on the team's performance and overall goals. Use your leadership to build a successful business strategy.

**4. Fill the VOID...Often**  
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Leaders, you must personally meet with your company and consistently share your vision for the future and your team's status. You must be in your office. You must be seen and heard and hear and see. Managers, communicate with your team. Let each person know where they stand. Talk about their fears. Listen to them. Explain your plan of action. Let them know you plan to see in the marketplace. If you always fill the VOID with positive energy, then negativity and fear can't breed and grow.

# The Windsor Spitfires Hockey Team's Journey to the Memorial Cup: A New Era of Leadership

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Leaders, you must personally meet with your company and consistently share your vision for the future and your best ideas. Here is one of the best ways to be in your office. Now you must be seen and heard and hear and see. Managers, communicate with your team. Let each person know where they stand. Talk about their fears. Listen to them. Explain your plan of action. Let them know you plan to see in the marketplace. If you always fill the VOID with positive energy, then negativity and fear can't breed and grow.

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# Leadership Strategy

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Align your organization's leadership vision and culture with business strategy to better identify leadership requirements and close gaps. We cover best practices and key performance indicators for building a successful leadership strategy.

# **SKILLS BEING A LEADER**

- 1. PERSUADING AND MOTIVATING**
- 2. CLARIFYING THE PROBLEM**
- 3. LISTENING AND SUPPORTING**
- 4. DELEGATING TASK TO PEOPLE WITH THE RIGHT SKILL SET**
- 5. PLANNING, ORGANIZING AND SETTING OBJECTIVES**
- 6. PRESENTING A POSITIVE PERSONAL IMAGE**
- 7. TAKING THE INITIATIVE AND RESPONDING FLEXIBLE TO CHANGING DECISIONS**
- 8. ACCEPTING RESPONSIBILITY FOR MISTAKES AND WRONG DECISIONS**
- 9. PERSEVERING WHEN THINGS ARE NOT WORKING OUT**
- 10. TAKING A POSITIVE ATTITUDE AND LEARNING FROM FAILURE**

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# 1. Make Your Culture a Priority

Negativity and fear are knocking your people off balance. It's time to regroup, refocus, and unite them to create a winning culture and team environment. Remember, you win in the office first. Then you win in the marketplace. With a winning team you create strength on the inside that can withstand the negativity, naysayers and adversity on the outside.

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## 2. Share a Positive Vision

It has to be clear, bold and simple so that that everyone in your organization can understand and rally around it. It also has to be relevant to the challenges you have faced and the direction you must go. As a leader you must share this vision every day with everyone in your organization and encourage your managers and employees to do the same. Invite everyone on the bus and energize them towards a common vision, goal and destination.

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## **3. Develop a Fleet of Bus Drivers**

Once you share the vision and invite everyone on the same bus then it's essential that each person in your organization understand how they can contribute to this vision. This empowers each person to drive their own bus and generates a fleet of bus drivers with your organization all moving in the same direction with a shared vision, focus and purpose.

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## 4.Fill the VOID...Often

Leaders, you must personally meet with your company and continually share your vision for the future and your fiscal status. Now is not a time to be in your office. Now you must be seen and heard and hear and see. Managers, communicate with your team. Let each person know where they stand. Talk about their fears. Listen to them. Explain your plan of action. Tell them how you plan to win in the marketplace. If you always fill the VOID with positive energy then negativity and fear can't breed and grow.

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## 5. Turn Negative Energy into Positive Solutions

Utilize your current challenges, problems and complaints as a way to generate new ideas, innovations and paths to success. Study history and you'll find that many successful companies, products and initiatives were born during recessions and downturns.

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