

# Graybar Syndications

TheCaseSolutions.com

## shop.graybar.com

- Register your Graybar account
- Check pricing and request quotes
- Compare specific part numbers
- Place orders / immediate order confirmation
- Customer purchase order reference
- View and print invoices

## Welcome to Graybar

Search by PART# or use our advanced search engine to find the right product. We have the industry's largest inventory of electrical, communications, plumbing and HVAC products. We have the industry's largest inventory of electrical, communications, plumbing and HVAC products.

## Graybar Physical Services

- Delivery Services
- Installation Services
- On-site Services
- Project Management
- Warehousing

## People You Can Trust

- 100+ years of experience
- 100+ years of experience
- 100+ years of experience

## Product Support

- On-site product support
- On-site product support
- On-site product support

## Basic Logistics Platform

- 24/7 support
- 24/7 support
- 24/7 support

## SmartStock VMI Program

- 24/7 support
- 24/7 support
- 24/7 support

## Wire Engineering Products and Services

- Automation Specialists
- Security Specialists
- Lighting Specialists
- Innovative product offerings

## Value-Engineered Products and Services

- Customized solutions
- Customized solutions

## Product Engineering Services

- Customized solutions
- Customized solutions

## Project Management

- Material/purchase order management
- Project coordination
- Project order management
- Reporting capabilities
- Dedicated team
- Sharepoint

## PowerSmart and Lighting

- Expert advice
- Expert sales
- Dedicated team
- Energy savings oriented
- <http://www.graybarpowersmart.com/>

## Kitting

- Packaging materials to provide kit that is ready for installation
- Special packaging
- Create and ship large components
- Examples: fixtures, control stations, any two or more products
- Sharepoint

## Mobile Storage

- Secure on-line remote access to materials
- On-site dedicated service personnel
- Decrease shipping costs
- Eliminate lead time worries
- Utilized with VMI/SmartStock

## Wire & Cable Services

- Bundling capabilities
- Cable and wire services for industry
- Labeling and marking
- Make-to-stock order systems in Warehouse
- Pre-terminated bulk lengths

## Graybar

Graybar is a leading provider of your electrical, communications, plumbing and HVAC products. We have the industry's largest inventory of electrical, communications, plumbing and HVAC products.

Graybar PowerSmart  
Intelligent Energy Solutions

Graybar Syndications

TheCaseSolutions.com

# Graybar Syndications

TheCaseSolutions.com

### shop.graybar.com

- Real-time local Graybar inventory
- Check pricing and request quotes
- Customizable level of access
- Multiple order templates
- Customer partner bar code reference
- Web and print mobile access

### Welcome to Graybar



### Graybar Financial Services

- Leasing
- Financing
- Equipment financing
- Inventory financing
- Accounts receivable financing
- Working capital financing

### People You Can Trust

Graybar is a leading provider of...  
[Image of Graybar logo]

### Inventory Solutions

- Real-time inventory
- Inventory tracking
- Inventory analysis
- Inventory optimization

Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner
Business Partner	Business Partner

### Basic Logistics Platform

- 24/7 emergency 24-hour toll-free support
- 24/7 emergency 24-hour toll-free support
- 24/7 emergency 24-hour toll-free support
- 24/7 emergency 24-hour toll-free support

### SmartStock VMI Program

- On-site inventory management
- Inventory optimization
- Inventory optimization
- Inventory optimization

### Water Engineered Products and Services

- Automation Specialists
- Security Specialists
- Lighting Specialists
- Innovative product offerings

### Water Engineered Products and Services

- Automation Specialists
- Security Specialists
- Lighting Specialists
- Innovative product offerings

### Revised Emergency Services

- 24/7 emergency 24-hour toll-free support
- 24/7 emergency 24-hour toll-free support
- 24/7 emergency 24-hour toll-free support
- 24/7 emergency 24-hour toll-free support

### Project Management

- Material/print take-offs
- Project quotations
- Project order management
- Reporting capabilities
- Dedicated team
- Sharepoint

### PowerSmart and Lighting

- Expert advice
  - Expert sales
  - Dedicated team
  - Energy savings oriented
  - <http://www.graybarpowersmart.com/>
- 

### Kitting

- Packaging materials to provide kit that is ready for installation
- Special packaging
- Create and ship large components
- Examples: fixtures, control stations, any two or more products
- Sharepoint

### Mobile Storage

- Secure and immediate access to materials
- On-site dedicated service personnel
- Decrease shipping costs
- Increase lead time accuracy
- Utilize with IM/SmartStock

### Wire & Cable Services

- Routing capabilities
- Cable and wire services for mobility
- Testing and marking
- Network upgrade or check in Youngstown
- New installation services

### Graybar

Check your offering today to see why we're the industry leader in...  
[Image of Graybar logo]

### Graybar PowerSmart

Intelligent Energy Solutions

# Welcome to Graybar

Graybar is a FORTUNE 500 corporation and among the largest employee-owned companies in North America, we are a leader in the distribution of high quality electrical, communications and networking products, and specialize in related supply chain management and logistics services.

