



# Visy

*Behaviours*

Customer Focus



Passion and Energy for our Business

Relentless Pursuit of Lowest Cost

Achieving the V15 Strategy

Acting with a Sense of Urgency

Encouraging and Developing Excellent people

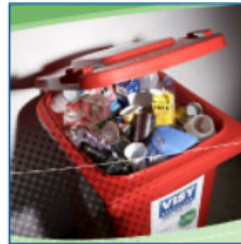
Innovation

*Outcomes*

Safety, Integrity and Respect for Each Other

- Core business is strong & protected
- Continued business growth across all sectors
- Business integration has delivered efficiencies
- Acquisitions are helping to build a strong & sustainable future
- Innovation has produced growth & efficiencies
- New ideas are encouraged and supported
- Development strategies & plans are in place for the next gen.
- Business landscape to 2020 is regularly discussed, explored and updated
- Asian operations are exceeding success criteria
- Communication is flowing faster through Visy
- Change initiatives are quickly taken up & implemented

Thecasesolutions.com



The behaviours seen around Visy are:

- Responsive to the customer
- Fast & responsive to emerging needs
- Conversations engaging all stakeholders
- Managers AND staff are talking about the long-term strategy
- Meaningful Performance Development discussions & action plans developed
- Proactive
- "Can do" in attitude

# Customer Focus



**FOR A BETTER WORLD**



Passion and Energy for our Business

Relentless P

# Achieving the V15 Strategy

Acting with a Ser

Excellent people

# Customer Focus

