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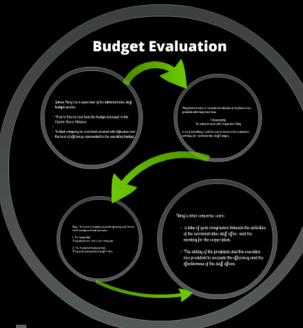
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Organization







## Sharif University of Technology Graduate School of Management and Economic

#### **Management Control Systems**

#### **Case 4-5**

# **Sturdivant Electric Corporation**

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# Introduction

### **Westport Electric,**

- one of the biggest US corporation
- · Located in Westport, Connecticut.
- Electric and Electronic products
- \$9b sells and \$750m after-tax profit in 1983



# Organization

- 4 Operating Activities, Each headed by a group Vice President.
  - a number of divisions in each operating activity, which sum up to 25 in the corp.
    - Relatively independent
    - Headed by a divisional manager, who is responsible for the division's adequate profit
    - Known as a profit center
    - Also known as the basic operating unit of Corp.

