

# Pre-Acquisition Preparation



Tata Steel wants to fulfill its ambition to expand its business



Has decided to acquire a strategic partnership with a Low Cost Producer

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## Why did Tata want this?

### Environmental Analysis

Industry Structure

### Acquisition Valuation

### The Acquisition Process



## Who worked on the financial deal?

## Why did Corus want to do this?

## Conclusion

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### Disadvantages of the Deal

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Was there a value destruction?

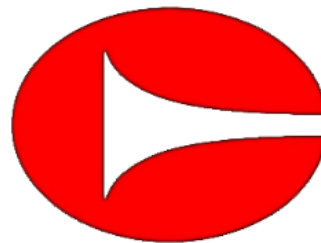
### Conclusion

The acquisition of Corus by Tata Steel is a strategic move that allows Tata Steel to expand its business and achieve its ambition to become a global steel producer. The acquisition is a key part of Tata Steel's growth strategy and is expected to create significant value for shareholders.



**TATA**

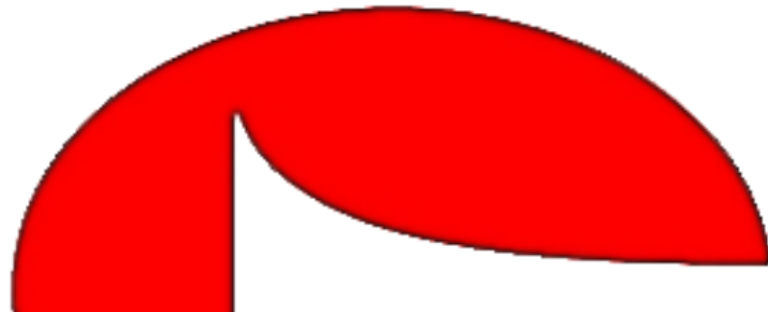
Strategic  
Management At  
Zhujiang Iron And  
Steel Company



**CORUS**

# TATA

## Strategic Management At Zhujiang Iron And Steel Company





**TATA**

# *Introduction to the Tata Group*

- Tata Iron and Steel Company (TISCO) established in 1907, starting point of Indian steel industry; headquarters in Mumbai
- Largest private corporate group in India in terms of market capitalization and revenues; largest employer in India – total of 395 000 employees worldwide
- Operations in more than 80 countries across 5 continents; 114 companies and subsidiaries in 8 business sectors
- Information technology, engineering, materials, services, energy, consumer products and chemicals industries