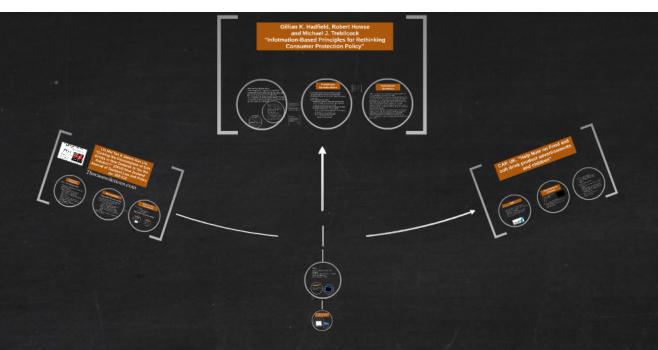


## **Netflix: Pricing Decision 2011**

Thecasesolutions.com



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Based on Jim Harv



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of the fizzy drink each day.

This is twice the recommended safe limit of calleine and more than 11 times the

Lin Mei Tan & James Xun Liu,
"Curbing the Consumption of Soft
Drinks in New Zealand: Is Tax the
Solution?" (2014) New Zealand
Journal of Taxation Law and Policy
pp. 203-210

Thecasesolutions.com

#### Quick Facts/ Background

#### The case solutions.com

- soft drinks can be linked to around 180, 000 deaths/yearly
- · linked to health risks and obesity
- · available approaches/strategies:
- soft drink tast controversial
- Mexico, France, Finland, Netherlands, United State
- Others hesitant because no clear evidence that tax will have effect on consumption/obesity
- fear of opposition from voters/ beverage industry

#### **New Zealand**

#### Thecasesolutions.com

- No tax that specifically targets soft drinks
- stats show increase in obesity and consumption of soft drinks
  - 9/18 in developed countries soft drinks consumption (2002)
  - · apprx. 84.2 million litres (2002)
  - average intake from 20.98 litres/ person to 22.96 litres/person (2003 -2009)
- Should a tax on soft drinks be implemented in New Zealand?

### • Two categories:

- 1. Non- Tax Strategies
  - 2. Tax Strategies

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**Ways to Curb** 

Consumption





# Coca-Cola drinking 'linked to New Zealander's death'

O 12 February 2013 | Asia

Thecasesolutions.com

Drinking large quantities of Coca-Cola was a "substantial factor" in the death of a 30-year-old woman in New Zealand, a coroner has said.

Natasha Harris, who died three years ago after a cardiac arrest, drank up to 10 litres of the fizzy drink each day.

This is twice the recommended safe limit of caffeine and more than 11 times the recommended sugar intake.



Coca-Cola had argued that it could not be proved its product had contributed to Ms

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## Thecasesolutions.com

- specific regulations have to enhance citizens social wellbeing (i.e. health) and not jeopardize economic growth of country
- government intervention should only take place if there's strong evidence that benefits will outweigh the costs
- economic justification for government intervention is when the market is unable to reach its optimal production and consumption
- health consequences of excessive consumption of soft drinks broad (beyond obesity and overweight issues), which would lead to consumers/society bearing extra burden of health care cots
- consumers don't have correct knowledge of long-term health effects, price will help consumers make healthier choices then "paternalistic" policy justified

# Ways to Curb Consumption

- Two categories:
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#### Non-tax Strategies

#### Thecasesolutions.com

- media and educational campaigns on healthy beverages and physical activity
   controls on the marketing and sale of soft drinks (i.e. in schools, limits on portion sizes)
- controlling advertisement towards
- certain groups, i.e. children
   labeling and consumer information



#### Tax Strategies

- advocates believe it would increase the sale price of soft drinks because tax wil be passed to consumers
- dissuade consumption -- reduce obesity other health problems
- similar to taxing tobacco/cigarettes
   generate additional revenue for
- generate additional revenue for government that could be used to fund other public services or health program education

# Non-tax Strategies Thecasesolutions.com

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