





# 2. Agenda

BRAZIL

- \* Describing the Situation
- \* Outlining Brazil as an Alternative.
- \* Selecting Brazil as an Alternative.
- \* Defining the Problem.
- \* Making Recomendation

The big question is

Can Brazil Become a Global Competitor in the Information Technology Outsourcing

**Business?** 

### **Describing the Situation**

#### The Demand of Service

1. IT service industry has expanding rapidly in the last two decades.





- 2. Many companies worldwide have made the decision to outsource to reduced costs.
- 3. The demand increased from 40% to 50% on anual compounded rate.
- 4. Companies are looking for long term of business with countries in economic growing process.



## - Outlining Brazil as an Alternative -

## **Brazil Indicators**

- 1. The 5th largest population in the world with 192 millon of habitants.
- 2. 10th largest economic in the world with a GDP of US\$ 1.78 trillon in 2009.
- 3. The 5th largest country with 8'547.403 km
- 4. The biggest popular party in the world is from Brazil, the carnival
- 5. Brasil is considered the 10th happiest country





