

Leading People When They Know

More Than You

Robert Baughman, Douglas DePina,

Terry Kirby, Adrienne Scott

MGT/230

January 24, 2013



Leading People When They Know

More Than You

Robert Baughman, Douglas DePina,

Terry Kirby, Adrienne Scott

MGT/230

January 24, 2013





Agenda

Introduction to Leadership
Organizational Control
Managerial Control
Leveraging Diversity

Becoming an Effective Leader

Easier said than done
Effectively without any issues
Conflicts and disagreements
Desired Results



Leadership is a Facet of Management

Differences in perspective
Subordinate as a leader
Loyalty
The leader is followed, the manager rules
Management knows how it works



THE GOLDEN RULES

Eliminate competition
Deal with conflicts
Delegate properly
Communicate
Make quick decisions
Motivate others
Be assertive
Take responsibility
Be a team player

Planning work and setting expectations
Continually monitoring performance
Developing the capacity to perform
Intensifying output performance in a summary fashion
Knowing goal performance

