



Start

FHP MANUFACTURING- BACKGROUND



- FHP Manufacturing, established in 1970, is a leading supplier of water source heat pumps and geothermal systems for both the commercial and residential markets.
- FHP became a joint venture between Bosch Thermotechnology and the Carrier Corporation in 2014.
- They offer a wide range of products, to include special order units, to satisfy all customers and their application requirements.



Organizational Behavior Topics: Communication and Training

Business Process Analyzed: Special Orders (Heat Pumps)

Order Received



Unit Configured



Design Approved



Unit Costed



Customer Advised