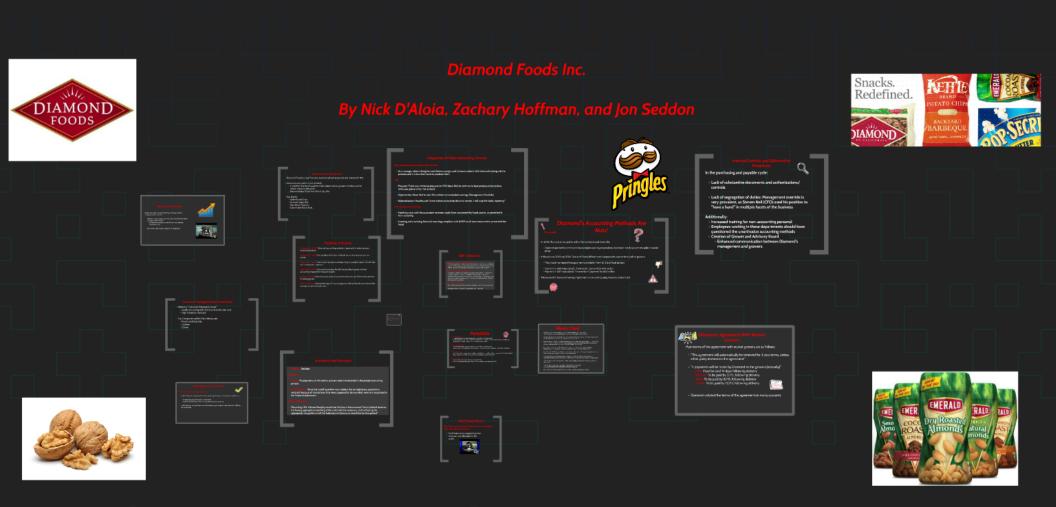


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## Diamond Foods Background

- Diamond Foods is a San Francisco based snack company that was founded in 1912
- Diamond went public in July of 2005
  - In the IPO, Diamond issued 8 million shares to their grower-members, and 6 million shares to the public.
  - Diamond has a Fiscal Year-End of July 31st
- Top Brands:
  - Kettle Brand Chips
  - Emerald Snack Nut
  - Pop-Secret Popcorn
  - Diamond of Foods Nuts

## Consumer Packaged Goods: Snack Food

- Industry: "Consumer Packaged Goods"
  - Goods are sold quickly and at a relatively low cost
  - High inventory turnover
- Top Companies within this Industry are:
  - Proctor and Gamble
  - Unilever
  - L'Oreal



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