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Q & A?

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Can Nice Guys Finish First?

Karla De La Vega & Ariel Miller

Monday, March 28, 2016

SZ.25

Poor Adam!

Boss Says, "You're No Good"

There are still a few key problems that can result from Adam's offer to work for Henry and all the other people. Adam can offer to work for Henry's company if he can get a job with a better salary. If he can't, he can't work for Henry. He can't work for Henry if he can't get a job with a better salary. He can't work for Henry if he can't get a job with a better salary.

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Adam is bothered and distressed by a phone call he received from Merwyn Strauss the CEO stating "That door isn't open to you." Merwyn was referring to him about leading the company's latest venture as CEO.

Adam believes that he is the perfect fit for this position.

Adam is conflicted between being assertive and asking Merwyn to make him CEO of the new venture or being passive just letting the opportunity go by him and accepting that Merwyn believes this is not the right fit for Adam.

There are mainly long term problems that surround these Adam of needing to convince Merwyn and ask for the CEO position. Adam can either be relationship with Merwyn or be a person with no relationship for the position. It is not clear if we have enough for this position by lack of experience in the local industry can affect the company financially and also the company's image.

We All Have Choices...don't we? Adam's Choice



Key Decision Criteria

Will this decision:
- Increase productivity with Merwyn?
- Create the business culture we want?
- Increase our company's image?

Alternatives

Adam could:
- Demand respect
- Challenge Merwyn
- Put Merwyn's

Was the Door Ever Opened?

Psychological Contract
- A set of unwritten, self-understanding expectations between an individual and an organization.
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What should Adam do??

Recommended Solution, Implementation and Justification



Adam should not always and not take the CEO position. It is more relationships only on stage.

So the Question Remains...

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Poor Adam!

Boss Says, "You're No Good"

There are mainly long term problems that can result from Adam to confront Merwyn and ask for the CEO position. Adam can affect his relationship with Merwyn if he is persistent with asking him for the position. If in fact Adam is not brutal enough for this position his experience in the hotel industry can affect the company financial also the company's image.



CALLING

Karla De La Vega & Ariel Miller



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