

# Yahoo! Inc.: Marissa Mayer's Challenge

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**Yahoo! Background**

- Founded in 1994
- Search Engine
- A tool to help consumers find what they're looking for and discover wonders they didn't expect
- 14,100 employees
- High turnover-rate

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**Marissa Mayer**

- Stanford University
- First female engineer at Google
- Executive roles at Google
- President & CEO of Yahoo! in July 2012
- Announced pregnancy after becoming the CEO
- Salary: \$117 million over 5 years



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**Motivation**

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**Personality**

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**Conclusion**

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Rhys Sutter  
Steven Loseth  
Cari-Lynn  
Schoettler

Blake Terry  
Max Kraus  
Macintyre McKay  
Stevan Mikha

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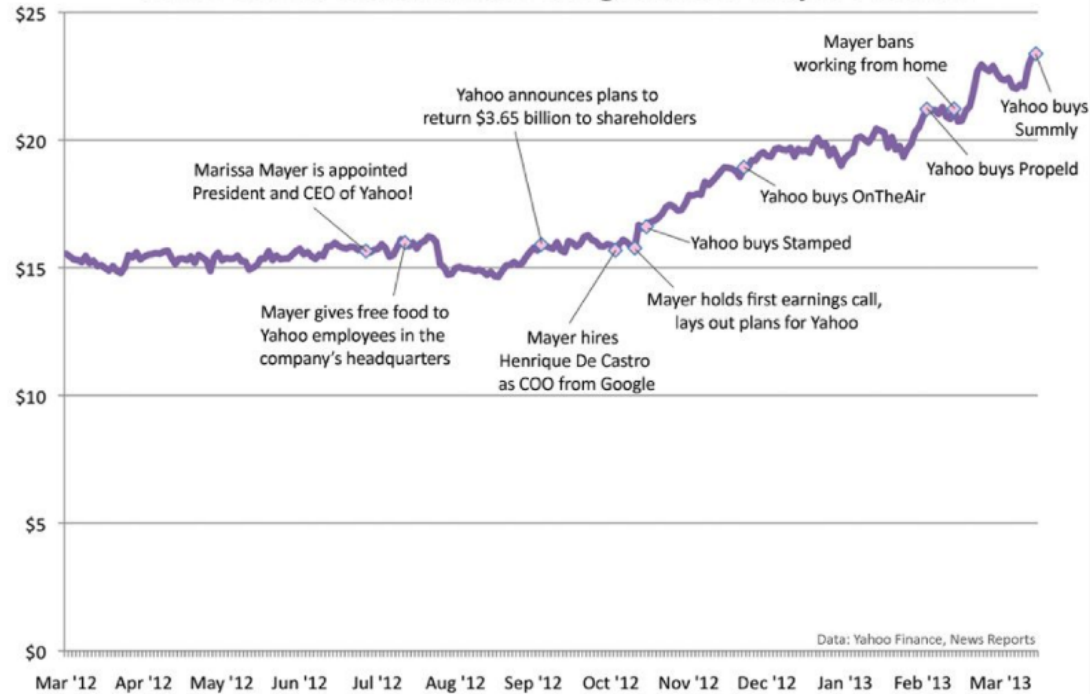


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Silicon Alley Insider  Chart of the Day

### Yahoo Stock Performance During Marissa Mayer's Tenure



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# How Marissa Mayer Writes Her Own Rules

By Breeanna Hare

- Marissa set a new standard for women trying to balance their corporate demands as well as their family roles
- She does not accept stereotypes
- Her passion trumps her gender
- She welcomes challenges

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# Stereotypes

- Marissa is the youngest female CEO of any Fortune 500 companies
- How many females do you think are in CEO positions of Fortune 500 companies?
- Do you think having a female CEO makes a difference when implementing policy changes?

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# Stereotypes

## Positive

- Breaks down barriers
- Improvement of Yahoo stock
- Promotes of workplace diversity - encouraging women + young people model
- Diversity Initiative; most effective when senior management is committed + accountable.

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# Motivation

- Motivates employees through her:
  - ① Effort
  - ② Persistence
  - ③ Direction
  - ④ Goals
- Telecommuting vs. Office Environment
- Management by Objectives

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