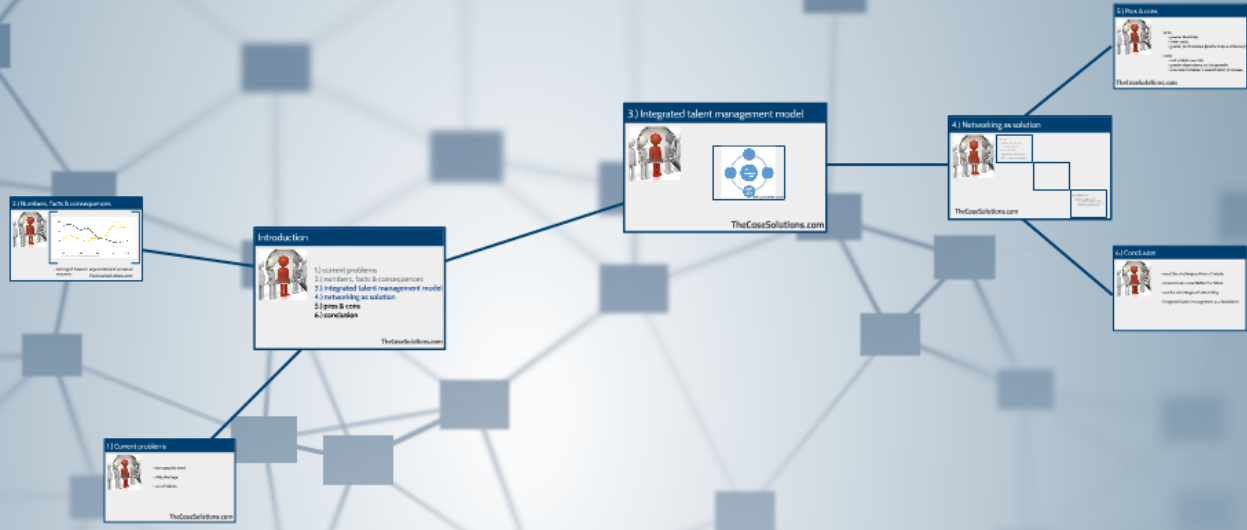


The Tale of Two Peregrines

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Introduction



- 1.) current problems
- 2.) numbers, facts & consequences
- 3.) integrated talent management model**
- 4.) networking as solution**
- 5.) pros & cons**
- 6.) conclusion**

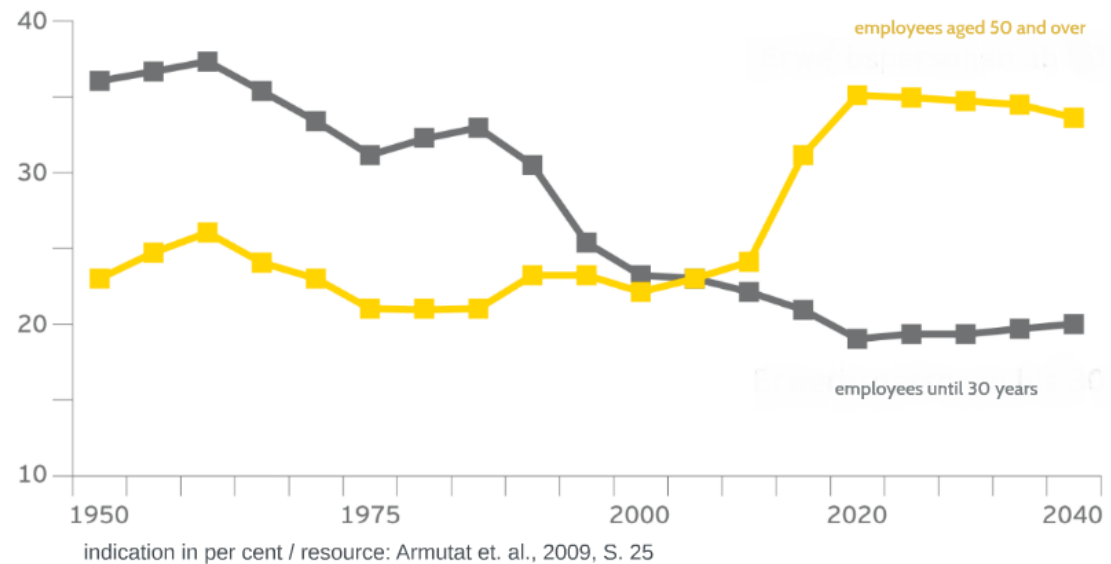
1.) Current problems



- demographic trend
- skills shortage
- war of talents

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2.) Numbers, facts & consequences



- missing of financial, organisational & personnel resources

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3.) Integrated talent management model



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4.) Networking as solution



HR-Software

- *Payroll & Time Management*
- *Workforce Management*
- *digital personnel file*
- *Application Management Software*
- *Skills & Competences Management*



use of social media

- *Facebook, Xing, LinkedIn*
 - *comparison of applicant data*
 - *approach to additional know-how*
 - *active Employer Branding*

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5.) Pros & cons



- pros
 - *greater flexibility*
 - *lower costs*
 - *greater performance (productivity & efficiency)*
- cons
 - *lack of data security*
 - *greater dependency on the provider*
 - *extensive initiation & coordination processes*