

THE CONSOLIDATION OF THE HEALTH DEPARTMENTS IN SUMMIT COUNTY, OHIO



THECASESOLUTIONS.COM

Brief History of the Industry: 1960 - Present

THECASESOLUTIONS.COM

62



THECASESOLUTIONS.COM

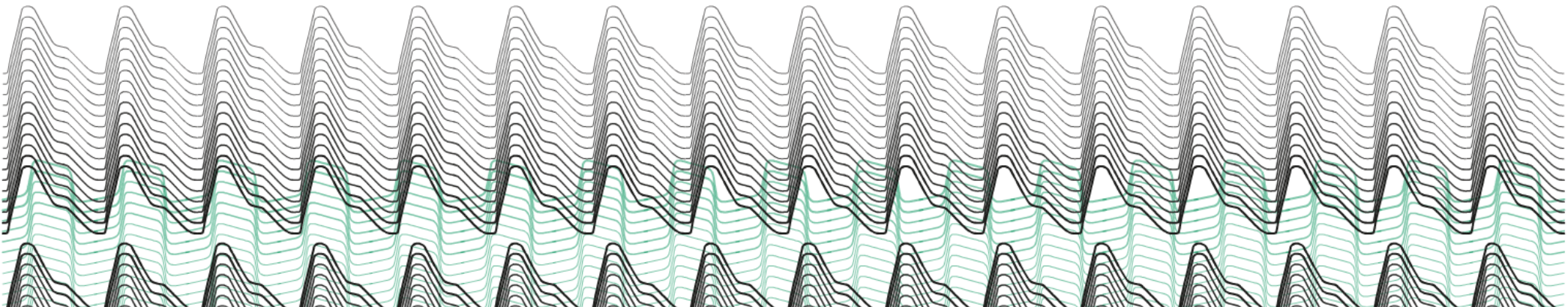


THECASESOLUTIONS.COM



THECASESOLUTIONS.COM

Thank You!



THE CONSOLIDATION OF THE HEALTH DEPARTMENTS IN SUMMIT COUNTY, OHIO



THECASESOLUTIONS.COM

of the Industry: 1960 - Present



THECASESOLUTIONS.COM
Summit County, Ohio
The Case Solutions, Inc. is a leading provider of telemedicine services in Summit County, Ohio. We provide a wide range of services, including remote patient monitoring, virtual care, and telehealth. Our services are designed to improve patient outcomes and reduce costs. We are proud to be a part of the Summit County community and look forward to continuing to provide high-quality care to our patients.



Telemedicine
The Case Solutions, Inc. is a leading provider of telemedicine services in Summit County, Ohio. We provide a wide range of services, including remote patient monitoring, virtual care, and telehealth. Our services are designed to improve patient outcomes and reduce costs. We are proud to be a part of the Summit County community and look forward to continuing to provide high-quality care to our patients.

THECASESOLUTIONS.COM
Summit County, Ohio
The Case Solutions, Inc. is a leading provider of telemedicine services in Summit County, Ohio. We provide a wide range of services, including remote patient monitoring, virtual care, and telehealth. Our services are designed to improve patient outcomes and reduce costs. We are proud to be a part of the Summit County community and look forward to continuing to provide high-quality care to our patients.

THECASESOLUTIONS.COM
Summit County, Ohio
The Case Solutions, Inc. is a leading provider of telemedicine services in Summit County, Ohio. We provide a wide range of services, including remote patient monitoring, virtual care, and telehealth. Our services are designed to improve patient outcomes and reduce costs. We are proud to be a part of the Summit County community and look forward to continuing to provide high-quality care to our patients.



NEXT STEPS

THECASESOLUTIONS.COM
Summit County, Ohio
The Case Solutions, Inc. is a leading provider of telemedicine services in Summit County, Ohio. We provide a wide range of services, including remote patient monitoring, virtual care, and telehealth. Our services are designed to improve patient outcomes and reduce costs. We are proud to be a part of the Summit County community and look forward to continuing to provide high-quality care to our patients.

Brief History of the Industry: 1960 - Present

THECASESOLUTIONS.COM

Brief History: 1960 - 1989

THECASESOLUTIONS.COM

- 1960's:
 - Healthcare drivers - medicare and medicaid.
 - IT Drivers - expensive mainframes and storage.
 - Results - Hospitals shared mainframes which were principally used for shared hospital accounting systems
- 1970's:
 - Healthcare driver - Improved communication between departments + need for discrete departmental systems (Labs/pharmacies)
 - IT Drivers - Smaller computers - proliferation of departmental systems, but isolated and not interactive --- "on Islands of their own"
 - Results - Expanded financial & administrative systems, selected clinical department automation
- 1980's:
 - Healthcare drivers - new systems for tracking clinical and financial systems for insurance reimbursements + proliferation of personal computers, nontraditional software applications and emerging network solutions
 - Results - Integrated financial & clinical systems, managed care financial & administrative systems, departmental imaging

ECG

62

bpm

THECASESOLUTIONS.COM

Brief History: 1990 - Present

1990's:

- Healthcare driver - competition & consolidation, along with integration of hospitals, providers and managed care
- IT Driver - Broad distribution of computers, cheaper hardware and storage
- Results - expanded clinical departmental solutions, integrated offerings

2000's:

- Healthcare driver - integration and the beginnings of outcomes-based reimbursement
- IT Driver - more everything, mobility, emerging cloud computing
- Results - broad-based clinical support, operational department, emerging data warehousing and analytics solutions.



Brief History: 1960 - 1989

THECASESOLUTIONS.COM

- 1960's:
 - Healthcare drivers = Medicare and Medicaid.
 - IT Drivers = expensive mainframes and storage.
 - Results = Hospitals shared mainframes which were principally used for shared hospital accounting systems
- 1970's:
 - Healthcare driver = Improved communication between departments + need for discrete departmental systems (Labs/pharmacies)
 - IT Drivers = Smaller computers = proliferation of departmental systems, but isolated and not interactive --- "on islands of their own"
 - Results = Expanded financial & administrative systems, selected clinical department automation
- 1980's:
 - Healthcare drivers = new systems for tracking clinical and financial systems for insurance reimbursements + proliferation of personal computers, nontraditional software applications and emerging network solutions
 - Results = Integrated financial & clinical systems, managed care financial & administrative systems, departmental imaging

THECASESOLUTIONS.COM

Brief History: 1990 - Present

1990's:

- Healthcare driver = competition & consolidation, along with integration of hospitals, providers and managed care.
- IT Driver = Broad distribution of computers, cheaper hardware and storage
- Results = expanded clinical departmental solutions, integrated offerings

2000's:

- Healthcare driver = integration and the beginnings of outcomes-based reimbursement
- IT Driver = More everything, mobility, emerging cloud computing
- Results = broad-based clinical support, operational department, emerging data warehousing and analytics solutions.

Defining The Med/Health Technology Sectors

THECASESOLUTIONS.COM

"THE APPLICATION OF ORGANIZED KNOWLEDGE AND SKILLS IN THE FORM OF DEVICES, MEDICINES, VACCINES, PROCEDURES AND SYSTEMS DEVELOPED TO SOLVE A HEALTH PROBLEM AND IMPROVE QUALITY OF LIVES." – WORLD HEALTH ORGANIZATION (WHO)

SUB-SECTORS:

- MEDICAL DEVICES
- SOFTWARE
- WEARABLE TECHNOLOGY
- WIRELESS MEDICAL TECHNOLOGY
- TELEMEDICINE

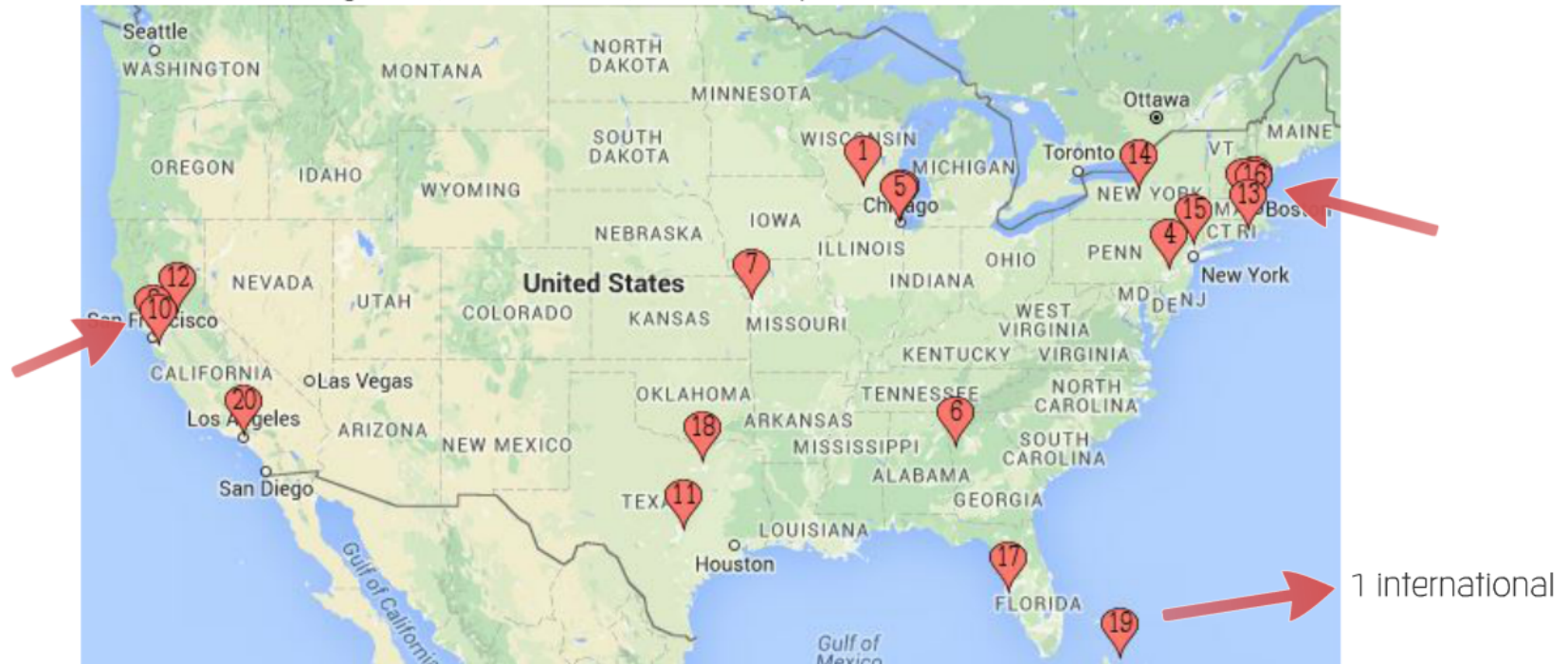
WE WANT SOFTWARE, WIRELESS MEDTECH, TELEMEDICINE!!!!

THECASESOLUTIONS.COM

- ... encompasses a wide range of healthcare products & services used to diagnose, monitor or treat diseases or medical conditions.
 - intended to improve the quality of healthcare delivered through earlier diagnosis, less invasive treatment options and reductions in hospital stays and rehabilitation times, improving patient's quality of life.
 - Recent advances have focused on cost reduction. Medical technology may broadly include medical devices, information technology, biotech, and healthcare services.
 - A major driver of the sector's growth is the consumerization of MedTech, enhanced by the widespread availability of smartphones, tablets, and general user connectivity.
 - Medical providers are able to reach a large audience at low cost, a trend that stands to be consolidated as wearable technologies spread throughout the market.

Electronic Health Records (EHR)

Electronic Health Records (EHR): digital version of a patient's paper chart. Real-time, patient-centered records that make information available instantly and securely to authorized users (medical history, diagnoses, medications, treatment plans, lab results, etc.)

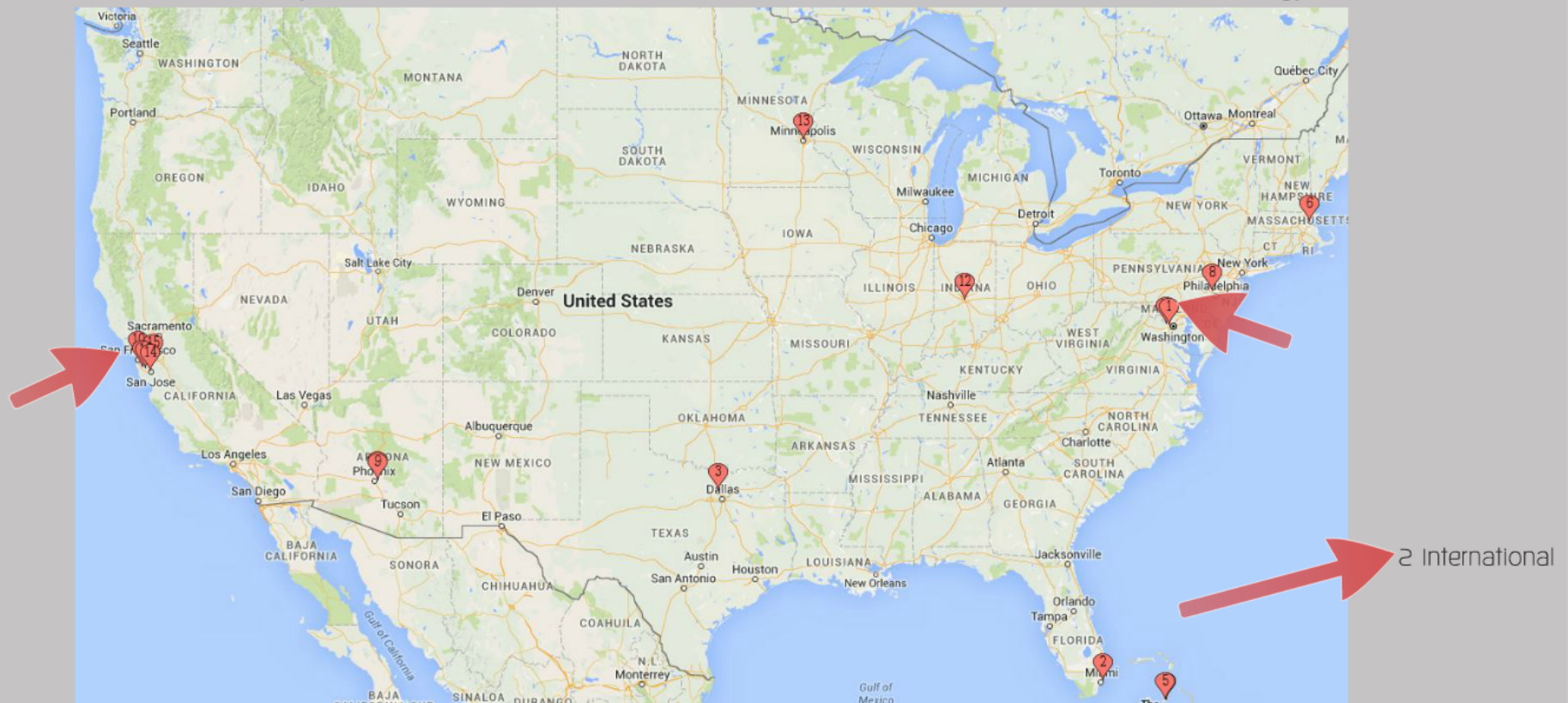


- | | | |
|---|--|-------------------------------------|
| 1. Epic Systems Corporation (Madison, WI) | 8. Practice Fusion - (San Francisco, CA) | 15. SRSsoft (Montvale, NJ) |
| 2. Allscripts (Chicago, IL) | 9. Athenahealth Inc - (Watertown, MA) | 16. Meditech (Westwood, MA) |
| 3. eClinicalWorks (Westborough, MA) | 10. McKesson (San Francisco, CA) | 17. Compulink (St. Petersburg, FL) |
| 4. NextGen Healthcare (Horsham, PA) | 11. E-MDS (Austin, TX) | 18. Aprima Medical (Carrollton, TX) |
| 5. GE Healthcare (Chicago, IL) | 12. Eyefinity (Rancho Cordova, CA) | 19. Medplus (Hyderabad, India) |
| 6. Greenway Health LLC (Carrollton, GA) | 13. AmazingCharts.com Inc. (N. Kingston, RI) | 20. MedInformatix (L.A., CA) |
| 7. Cerner Corporation (Kansas City, MO) | 14. Medent EMR/EHR (Auburn, NY) | |

THECASESOLUTIONS.COM

Wireless MedTech + TeleMedicine

Telemedicine: the use of medical information exchanged from one site to another via electronic communications to improve patient's clinical health status. Includes 2-way video, email, smart phones, wireless tools and other telecommunications technology



1. CareClix - Tysons Corner, VA
2. ConsultADoctor - Miami Beach, FL
3. Teladoc - Lewisville, TX
4. memD - Scottsdale, AZ
5. iCliniq - INDIA
6. American Well - Boston, MA

7. MDLive - Redwood City, CA
8. MDAligne - Conshohocken, PA
9. Stat Doctors - Scottsdale, AZ
10. Doctor on Demand - San Francisco, CA
11. Specialists on Call - Reston, VA
12. Livehealth Online - Indianapolis, IN

13. Virtuwel - Minneapolis, MN
14. RingADoc - San Francisco, CA
15. PlushCare - San Francisco, CA
16. Health Tap - San Francisco, CA
17. Health Express - SWEDEN