



## **Company Background**

- Founding CEO Frank Batton and company roots.
  - The Weather Channel was founded in 1982 with its roots in cable TV.
- Transitioning from Landmark Communications.
  - Landmark Communications was responsible for the company's TV and internet launches but chose to sell in 2008.
- The new CEO, David Kenny steps in.
  - Kenny took over in 2012 with big plans for The Weather Channel.

## Competition

- Television networks, news stations, social media, websites, mobile apps......
  - By 2013 there were over 1000 competing weather apps alone. Just 17 years prior, The Weather Channel was ahead of its time creating a 24/7 TV broadcast.
- How could The Weather Company keep up??

# The Core Product: How good was it??

- In 2013, The Weather Company's mobile app was the second most downloaded weather app on iTunes, but David Kenny wanted to make it better.
- Focus on "value-added" business.

# Acquisitions: Growing the Company

- Weather Central
  - A fast and straight-forward merger.
  - Weather Underground
    - This transition was a bit more complex on many levels.
    - Two legacy companies with completely separate identities would now be working side by side.

#### Corporate Restructure

- The word "Channel" was entirely dropped from the company identity aside from the actual television network.
  - The Weather Company was born.
- To ensure that all employees fully bought into the new company mission and to reveal the true scope of the business, Kenny unveiled the new framework over several months.
- The 4 S's: Science, Stories, Services, and Safety.

## Three-Year Strategic Plan

- "Dreams are nothing without execution."
  CEO David Kenny
- Proposal for growth: Moving in the digital direction

## **Building Collaboration**

- The Weather Company is located in several different areas across the US and some international levels.
  - David Kenny scheduled weekly visual meetings with all remote locations for better company-wide interactions.
- International communications.