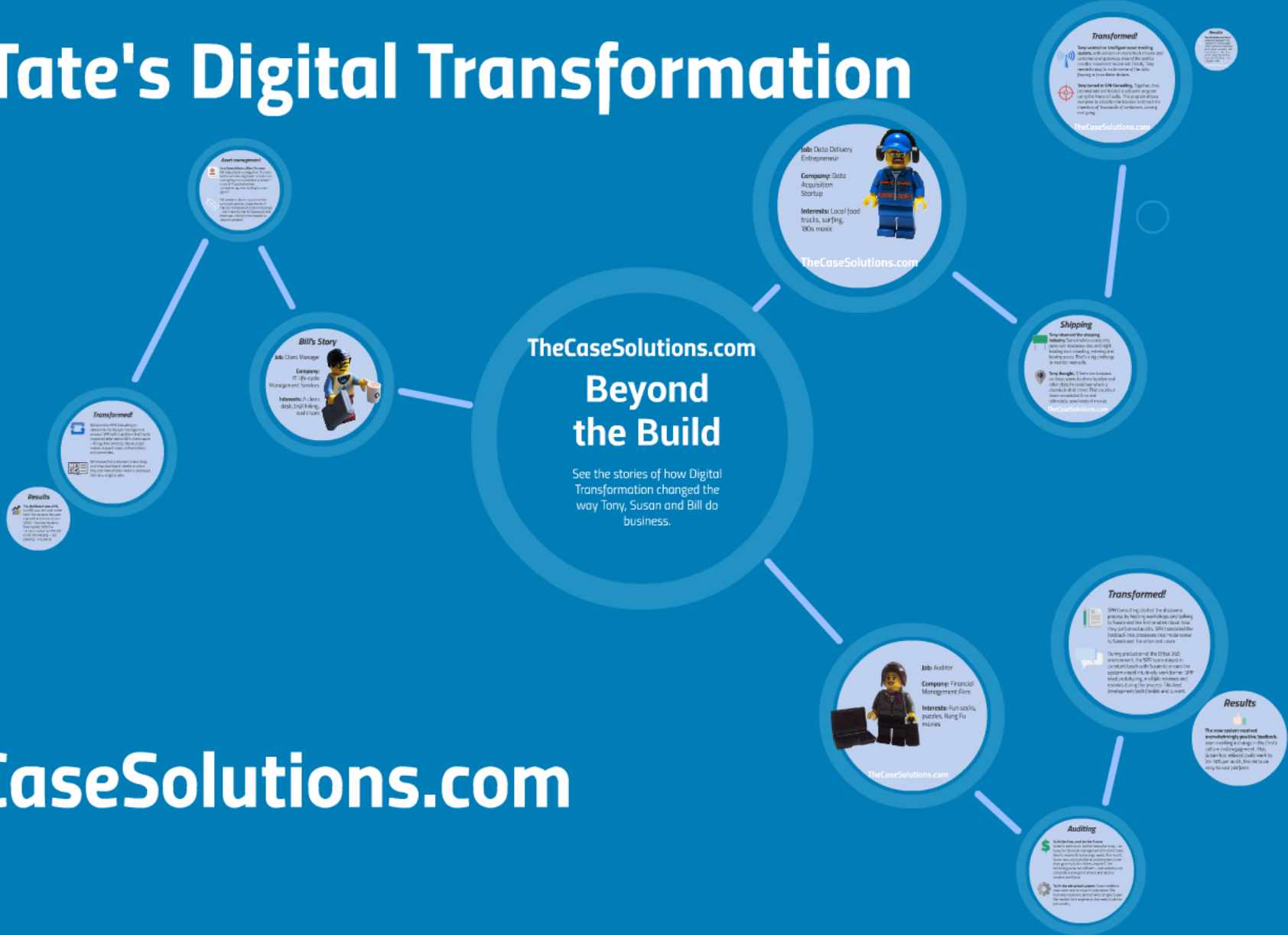


The Tate's Digital Transformation



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TheCaseSolutions.com Beyond the Build

See the stories of how Digital Transformation changed the way Tony, Susan and Bill do business.

Event management
The foundation of the business is the event management industry. Bill is a professional event planner and has been in the industry for over 20 years. He has a passion for creating unique and memorable experiences for his clients.

Bill's Story
Job: Client Manager
Company: IT Cycle Management Services
Interests: A-ha, chess, desk, Lego, fishing, road tripping

Transformed!
Bill needed a better way to manage his event planning business. He needed a way to track his clients, manage his schedule, and create proposals. TheCaseSolutions.com provided the solution. Bill is now able to manage his business more efficiently and effectively.

Results
The dashboard and CRM tools have helped Bill manage his business more effectively. He is now able to track his clients, manage his schedule, and create proposals. TheCaseSolutions.com has helped Bill grow his business and increase his productivity.

Job: Data Delivery Entrepreneur
Company: Data Acquisition Startup
Interests: Local food trucks, surfing, 1980s music

Shipping
Tony needed a better way to manage his shipping business. He needed a way to track his shipments, manage his inventory, and create invoices. TheCaseSolutions.com provided the solution. Tony is now able to manage his business more efficiently and effectively.

Transformed!
Tony needed a better way to manage his shipping business. He needed a way to track his shipments, manage his inventory, and create invoices. TheCaseSolutions.com provided the solution. Tony is now able to manage his business more efficiently and effectively.

Job: Auditor
Company: Financial Management Firm
Interests: Fun facts, puzzles, Kung Fu, movies

Transformed!
Susan needed a better way to manage her auditing business. She needed a way to track her clients, manage her schedule, and create reports. TheCaseSolutions.com provided the solution. Susan is now able to manage her business more efficiently and effectively.

Results
The new system created more efficiency and productivity. Susan is now able to track her clients, manage her schedule, and create reports. TheCaseSolutions.com has helped Susan grow her business and increase her productivity.

Auditing
Susan needed a better way to manage her auditing business. She needed a way to track her clients, manage her schedule, and create reports. TheCaseSolutions.com provided the solution. Susan is now able to manage her business more efficiently and effectively.

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Beyond the Build

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Job: Data Delivery
Entrepreneur

Company: Data
Acquisition
Startup

Interests: Local food
trucks, surfing,
'80s music



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Shipping



Tony observed the shipping industry: Semi-trailers constantly pass over roadways day and night, loading and unloading, entering and leaving zones. That's a big challenge to monitor manually.



Tony thought, if there are beacons on these semis to share location and other data, he could see where a chassis is at all times. That could cut down on wasted time and ultimately, save loads of money.

TheCaseSolutions.com

Transformed!



Tony wanted an intelligent asset tracking system, with sensors on every truck chassis and container and gateways around the yard to monitor movement in and out. Finally, Tony needed a way to make sense of the data flowing in from these devices.



Tony turned to SPR Consulting. Together, they planned and architected a software program using the Azure IoT suite. This program allows everyone to visualize the location and track the inventory of thousands of containers, coming and going.

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Result



The IoT solution now get real-time reports and rec alerts of any an their shipments just the beginning vision for IoT de shipping world.

TheCaseSoluti

Results



The IoT solution has Tony's customers pumped! They now get real-time big data reports and receive real-time alerts of any anomalies with their shipments. And that's just the beginning of Tony's vision for IoT devices in the shipping world.

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Job: Auditor

Company: Financial Management Firm

Interests: Fun socks, puzzles, Kung Fu movies

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