

The Chinese Wireless Communications Industry in 2012 and Beyond: An Industry Note

Chinese Economy
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- Fast growth economy since 1978
- High average GDP growth rate of 10% since 2000-2010
- 2010-2011 growth surpassed expectations?
- Key on investments and net exports
- Second largest economy in the world

Gift Giving Etiquette

- Different social traditions
- Some consider gifts others (often business) relationship

Presentation Overview

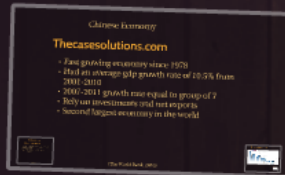
- China's Economy
- Business Communication
- Gift Giving Etiquette

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Business Communication

Small text box containing additional content, likely a slide from the presentation.

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Presentation Overview

- China's Economy
- Business Communication
- Gift Giving Etiquette

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Chinese Economy

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- Fast growing economy since 1978
- Had an average gdp growth rate of 10.5% from 2001-2010
- 2007-2011 growth rate equal to group of 7
- Rely on investments and net exports
- Second largest economy in the world

1978 Economic Reform

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- Deng Xiaoping proposed an economic reform
- Opened China up
- SFRB started China's economic growth
- Economic boom

2011-2016

(The World Bank, 2016)

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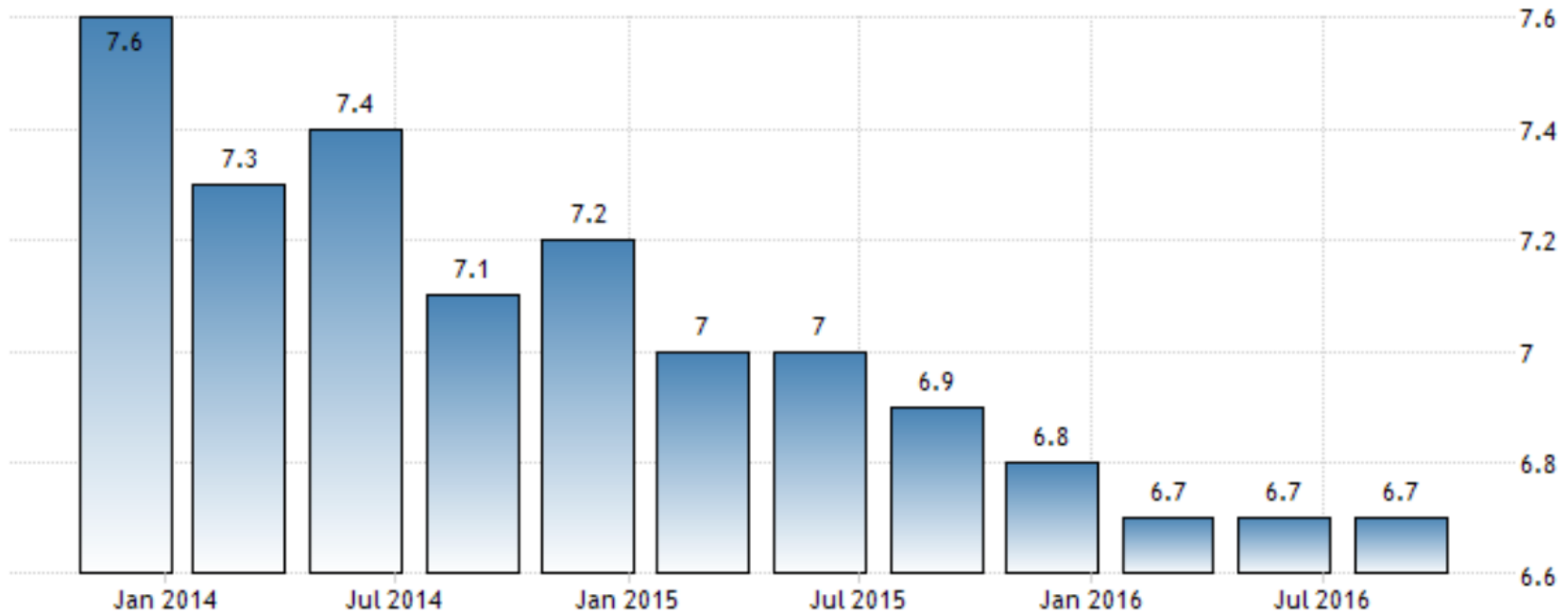
1978 Economic Reform

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- Deng Xiaoping proposed an economic reform
- Opened China up
- Kick started China's economic growth
- Economic Giant

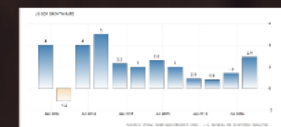
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CHINA GDP ANNUAL GROWTH RATE



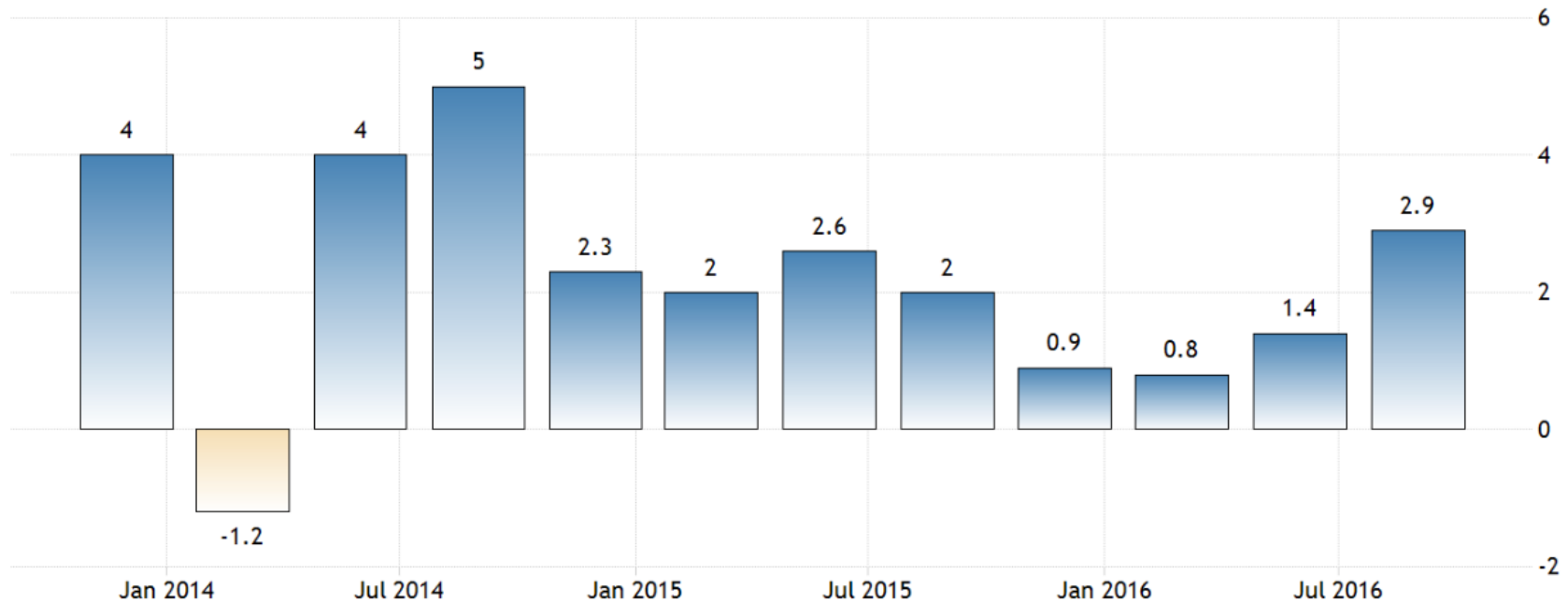
SOURCE: WWW.TRADINGECONOMICS.COM | NATIONAL BUREAU OF STATISTICS OF CHINA

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US GDP GROWTH RATE



SOURCE: WWW.TRADINGECONOMICS.COM | U.S. BUREAU OF ECONOMIC ANALYSIS

Current State of Economy

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- loss of 10% in exports
- Rising Debt
- 0.5% growth expected in 2017
- Goal: double gdp and per capita income by 2020

Current State of Economy

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- loss of 10% in exports
- Rising Debt
- 6.5% growth expected in 2017
- Goal: double gdp and per capita income by 2020

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Business Communication

Greetings

Chinese greeting questions are more personal than questions asked from westerners

