# The Abraaj Group: Making of a Global Private Equity Firm



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Mihnati is Saudi Arabia's largest indigenous recruiting platform offering cutting edge recruitment solutions that are tailor made for KSA.

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#### **About Mihnati**

- Division of Naseeb Networks, a venture capital backed Silicon Valley recruiting technology solutions provider.
- Unique specialization in emerging markets with deep local domain expertise
- Over 180 employees and 11 offices globally, operating in KSA since 2006.
- Investors include leading Silicon Valley and regional investment funds which created success stories such as Hotmail, LinkedIn, Skype, Baidu and Maktoob.



#### "Management, Advisors & Investors"

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Monis Rahman Chairman & CEO

Serial Entrepreneur, Forbes Top Asian Businessmen Under 50, multiple patents, UW Madison and Stanford University



Reid Hoffman Chairman & Co-Founder LinkedIn

Partner at Greylock Ventures, early investor in Kiva, Facebook, Zynga. Previously with PayPal.



Fadi Ghandour Founder & Vice Chairman Aramex

Co-founder MENA Venture Investments, Board of Abraaj Capital, founding investor in Maktoob



Saleh Al-Turki President NESMA Holding Company

Past Chairman Jeddah Chamber of Commerce & Industry, President NAMMA Holding Group of Companies



Ousama Najjar CEO NESMA Advanced Technology

Launched NESMA Internet and sold to STC, leading NESMA Telecom % Technology, over 25+ experience as a business leader in KSA



Ken Morse Chairman Entrepreneurship Ventures

Co-founder 3Com Corporation, former Managing Director MIT Entrepreneurship Center, MIT and Harvard Business School



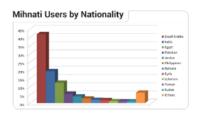
Arif Naqvi Founder & Group CEO Abraaj Group

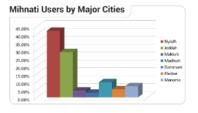
Co-founder MENA Venture Investments, Board of Aramex, Air Arabia and Orascom Construction Industries

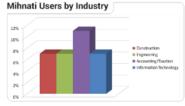
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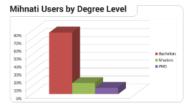
### Talent Demographics:

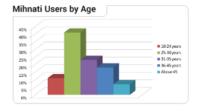
With a database of more than 1.5 million talented professionals, Mihnati offers an eclectic mix of skills to the Saudi Arabian labour force.



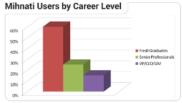


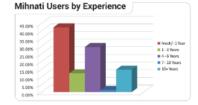












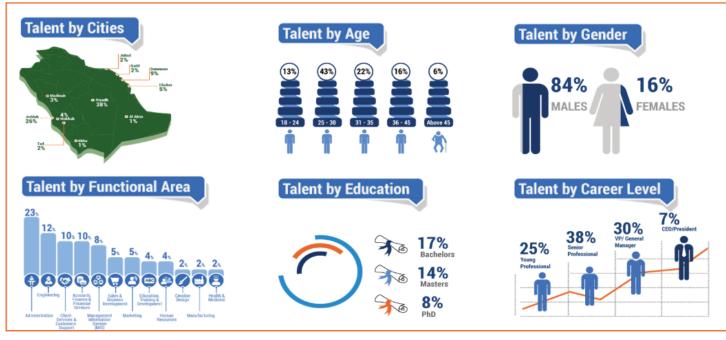
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#### **Focus on Saudi Arabia:**

7000,000 Mihnati users are Saudi Nationals, the Internet's largest database of Saudi talent. From our partnership with the Ministry of Labour to navigating Nitagat, Mihnati solutions are tailor made for KSA.





## Mihnati Recruitment Services Thecasesolutions.com

Subscription Period	CV Search	Job Ads	Price	
1 Month		Unlimited	SR. 3,990	
3 Months			SR. 9,490	
6 Months	Unlimited		SR. 17,990	
12 Months	$\neg$		SR. 33,990	
B. Assisted Job Advertis	ements <u>Only</u>			
Number of Job Ads	Price			
1 Job	SR. 600			
5 Jobs	SR. 2,500			
10 Jobs		SR. 5,000		
C. Top Employer Logo –	<b>Your Company Log</b>	o on Mihnati.com H	łomepage	
<ul><li>Expose your Company Logo</li><li>Top Employers Logo will be</li><li>5 times more traffic and ap</li></ul>	emailed to more than 1,	000,000 Job Seekers Ema		
Top Employer	SR. 2,990 /Month			
D. Top Job (TJ) - Your Jo	b Ad + Logo on Mil	nati.com Homepag	çe <u> </u>	
<ul> <li>Expose your Job Ad(s) and 0 the 60 Days.</li> </ul>	Company Logo on Mihnat	i.com Homepage Top Job	os Section <b>for 10 Days out c</b>	

10 TJs @ SR. 4,500

15 TJs @ SR. 6,470

5 TJs @ SR. 2,345

1 TJ @ SR. 488

## Thecasesolutions.com Mihnati Job Engine

