MilkMade Ice Cream: Running A Successful Crowdfunding



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- 1. What is Crowdfunding?
 - The JOBS Act of 2013, Regulation Crowdfunding

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- 2. The Main Issue/Question: will allowing funding platforms to take greater fees from successful campaigns incentivize these platforms to ensure that investors are buying securities from higher-quality businesses?
- 3. Solution

What is Crowdfunding?



"The practice of funding a project or venture by raising many small amounts of money from a large number of people, typically via the Internet."

Types of Crowdfunding:

- Rewards-Based
- Donation-Based
- Equity
- Debt

VOUR PRODUCT LOOKS GOOD Instagram BUT I DON'T EAT FOOD, SO FOR THAT REASON

- Creates an exemption to the '33 Act's registering requirement for small companies who use equity/debt crowdfunding to raise capital
- Places limits on the amount of money issuers can raise
- Places limits on the amount of securities a single issuer can buy

The Issue

What more can Regulation Crowdfunding do to protect investors?

- inexperienced issuers + inexperienced investors + lack of due diligence requirements + start-up funding platforms
- Question: How can we use Regulation Crowdfunding to incentivize funding platforms to ensure the businesses using their websites are good quality?
- Answer: just a little bit of flexibility...

The Solution

Allowing funding platforms the flexibility to take transaction-based compensation:

- rewards funding platforms for hosting successful campaigns.
- incentivizes platforms to make sure that their businesses are of good quality and are making the right disclosures
- opens up another revenue stream that will allow for more resources devoted to due diligence

