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INTRODUCTION To TOFFEE INC.

- Toffee Inc. was founded by Hansmukhlal Jadhwani in 1990, Amgaon, Maharashtra
- Business Started As: Whosale Trading Agent

Small time production

Modern Confectionery Processing Unit

Attributes Of 7 Star Chocolate Bar

- Most Expensive
- One of the Popular Product of Toffee Inc
- Fresh Ingredients of high grades
- Large variety of Ingredients including Dark Chocolate,
 Cocoa Butter, Cocoa Powder, Nuts, etc

Operation Strategy

Make To Stock

The Operation Strategy is dependent upon the following:

- Human Resource: Workforce of 85 people
- Quality: Provides high quality chocolates
- Sourcing: Imports fresh ingredients across various cities of India
- Operating System: Use of technology using MIS

Process Selection

Batch Process:

 Toffee adopted the batch process as they produced small quantities of bars

Capacity Planning (Contd..) Thecasesolutions.com

 Evaluating Existing Capacity

Financial Analysis

 Maintained Levels of Stocks to meet the expected service level of 95%

Material Requirement Planning

- Raw materials took 15 days to arrive.
- Different suppliers and vendors for each of the four main ingredients.
- Careful handling and transportation
- Ingredients stored in a climate control environment