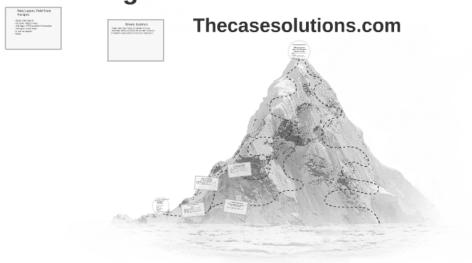
#### The Digitization of Just About Everything



#### The Digitization of Just About Everything

New Layers Yield New Recines

digital information 1st layer: digital maps 2nd layer: SPS location information 3rd layer: social data in car navigation Waze



# The casesolutions.com The Digitization of Just about Everything

- -The question,"Hey have you heard about....?"
- restaurant, band, vacation spot
- digital age ends with webstie or gadget
- now ends with a smartphone app
- 2 top platforms are Apple
   iOS and Google's Android

#### Thecasesolutions.com

#### Waze

- an app that tells you the best route to your destination right now instead of in general
- -trafic jams, accidents, road closures, and other factors that affect travel time
- gets more useful to its members as it gets more members, example of network effect

## The Economics of Bits

- vast numbers of powerful but cheap devices
- digitization: taking all kinds of information and turning them into computer language
- ex: digitized street maps, location coordinates for cars broadcast by the app, and alerts about traffic jams

## The Economics of Bits

- non rival information & little to zero marginal cost of reproduction
- rival goods: only consumed by one person or thing at a time
- creating Waze was expensive, but does not cost much to make copies

#### Thecasesolutions.com

### Business Models When the First copy is still Expensive

- Information is costly to produce but cheap to reproduce ex: Instantaneous online translation services

#### Thecasesolutions.com

## What happens when the Content Comes Freely

- produce online content without seeking money

ex: Wikipedia

- content sites are user generated
- created w/o money changing hands
- M2M
- Waze using M2M

Binary Science

 digitization increases our understanding
 huge amounts of data readily accessible
 data is the lifeblood of

#### Running out of Metric System

- Digitization is one of the most important phenomena of recent years
- 2.7 zettabytes or 2.7 sextillion bytes of digital data in 2012

#### Thecasesolutions.com