



CALAVERAS VINEYARDS

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CASE CONTEXT

Calaveras is a 2,000-acre vineyard and winery located in the heart of the wine country in California. The vineyard is owned and operated by the Calaveras Winery, which is a family-owned business.

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Introduction
to the
Case Study

Case Context: Background
of the
Company

Case Context
Senior loan consists of:
\$2 million term loan
\$2.5 million revolving credit

CASE CONTEXT
Calaveras is a premium wine maker and bottler
Owned and planned to be sold by Stout PLC
Prospective management acquisition of Calaveras
Vineyards via a senior loan (leveraged buyout)

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